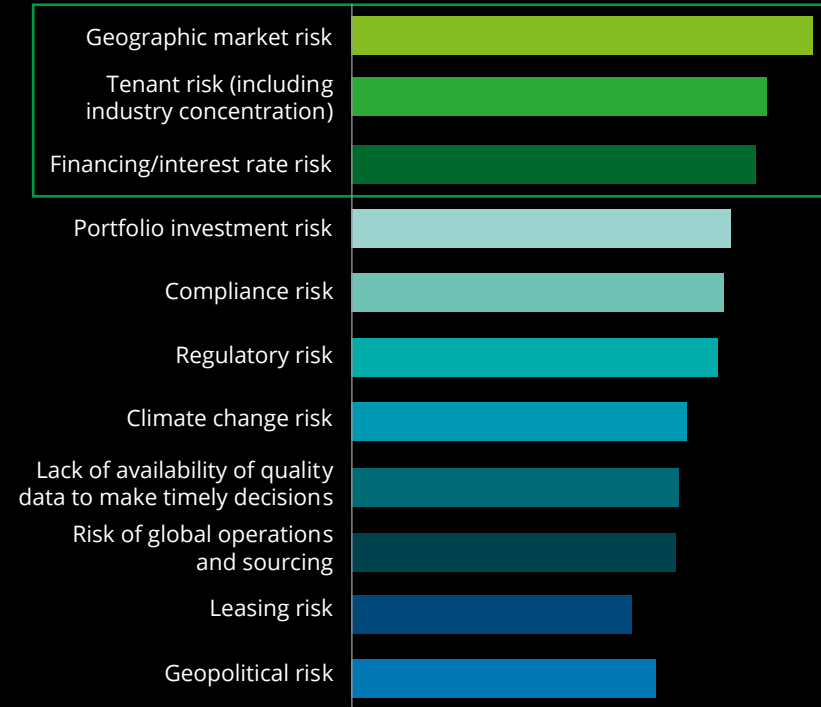


Figure 3. The investor pulse: Cyber risk management

(3a) Geographic, tenant, and financing risks are the top three risks that investors face for their CRE decisions

By composite score based on ranks



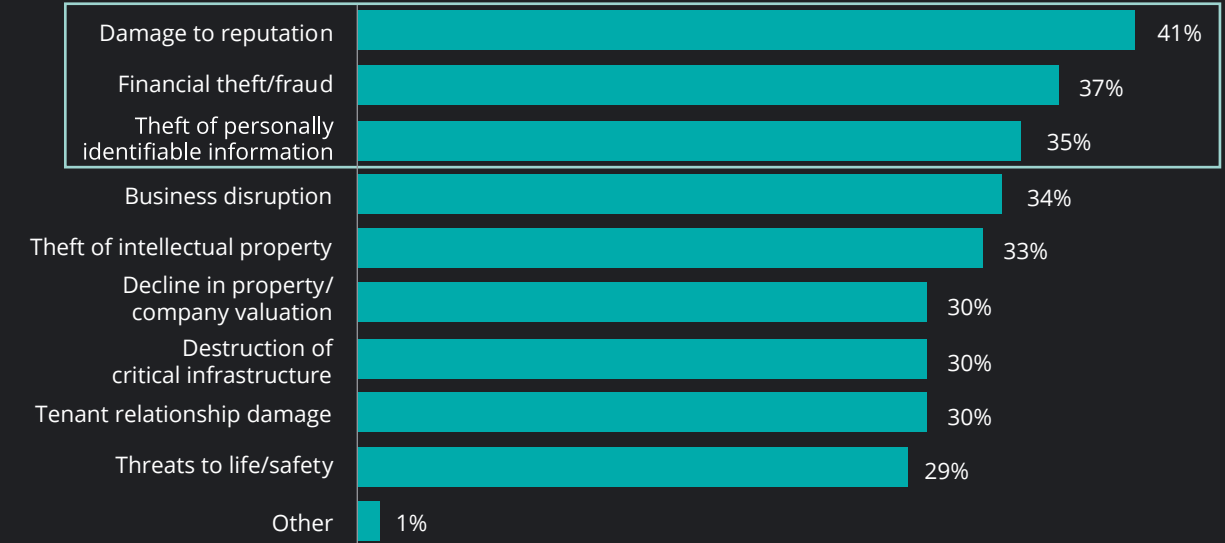
(3b) Most investors are only somewhat satisfied with the CRE companies' preparedness against cyberattacks

Percentage of respondents



(3c) Investors consider reputational damage, financial theft, and theft of PII as top three impacts of cybersecurity breaches

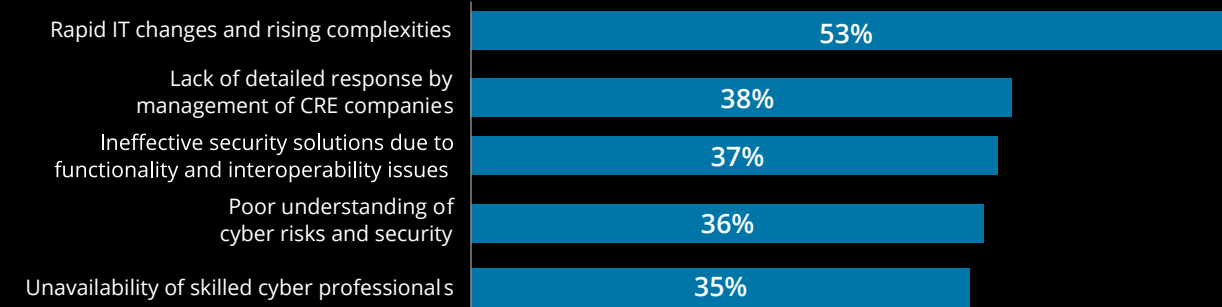
Percentage of respondents



Category	Top respondent types for reputational damage	%
Geographic focus	Japan	70%
Assets under management	Above US \$30 billion	48%
Investor category	Mutual fund	59%
Property focus	Hospitality	48%

(3d) Investors consider rapid IT changes and rising complexities as top challenge for managing cybersecurity at CRE companies

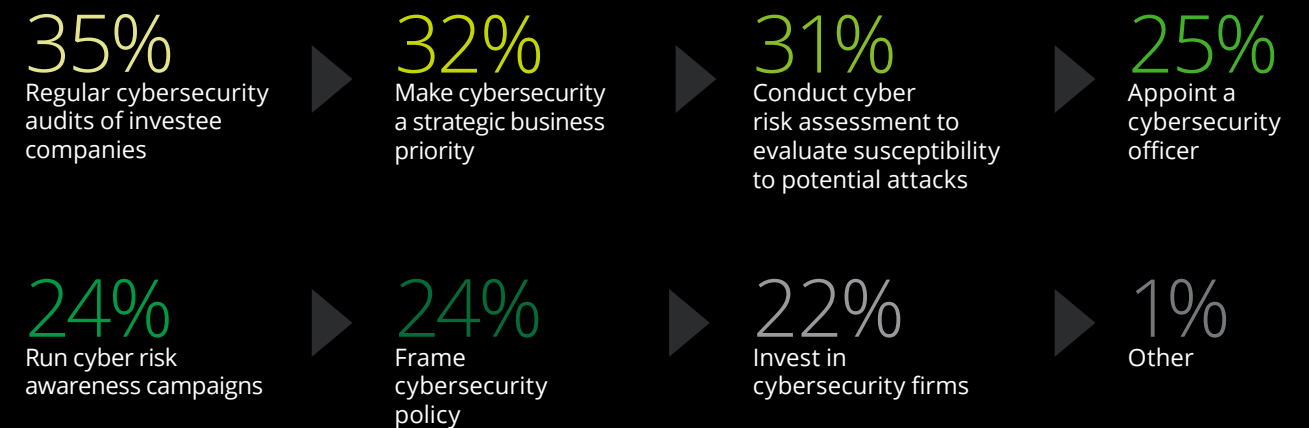
Percentage of respondents



Category	Top respondent types for IT changes and rising complexities	%
Geographic focus	Japan	77%
Assets under management	US \$20.1 billion - US \$30 billion	72%
Investor category	Pension funds	65%
Property focus	Industrial	58%

(3e) Regular audits, making cyber a strategic priority, and cyber risk assessment are the top steps CRE companies can take to prepare for cyberattacks

Percentage of respondents



Note: The categories highlighted in the graphic tables suggest the following about the survey respondents:
Property focus: Property specialization of investors; **Geographic focus:** Home country of the investor; **Assets under management:** Investor size
 Source: Deloitte Center for Financial Services analysis.