How Deloitte can help navigate your course through the M&A life cycle

From pre-signing, to post-signing, to restructuring, the range of services offered by Deloitte provides clients with consistent, efficient services across the M&A life cycle that are aligned with their visions for their transactions.

Services include:

**Pre-signing services**
- Assess client’s growth and rebalancing strategies by taking a 360-degree view of their portfolio and identifying organic and inorganic opportunities for development.
- Perform financial due diligence procedures focused on identifying key transaction value drivers, as well as perform tax due diligence and structuring services focused on identifying material tax risks, exposures, or opportunities.
- Assist client with challenges regarding asset and portfolio-level due diligence, including capital assets and construction, modeling, valuation, regulatory risk, and compliance.
- Evaluate the target’s human resources function, including potential costs and how it will fit with client’s business. Additionally, perform IT due diligence services including business systems and software, spending, infrastructure, and security or cyber risks.
- Optimize accretive value of proposed transaction by advising on potential revenue and cost synergies.
- Work with client and client’s legal advisers to ensure key diligence findings are appropriately addressed in the purchase agreement.

**Post-signing services**
- Advise clients on key integration and readiness activities required for successful Day 1 operations, including finance and accounting integration management; consolidation and reporting integration; treasury integration and cash and liquidity management; change management strategy; transition service agreement; and audit and internal audit services.
- Guide client through complex purchase accounting and reporting obligations.
- Support client with respect to regulatory accounting and filing obligations resulting from the transaction.

**Restructuring services**
- Advise client on potential restructuring alternatives to optimize the efficiencies and synergies identified with respect to the transaction.
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