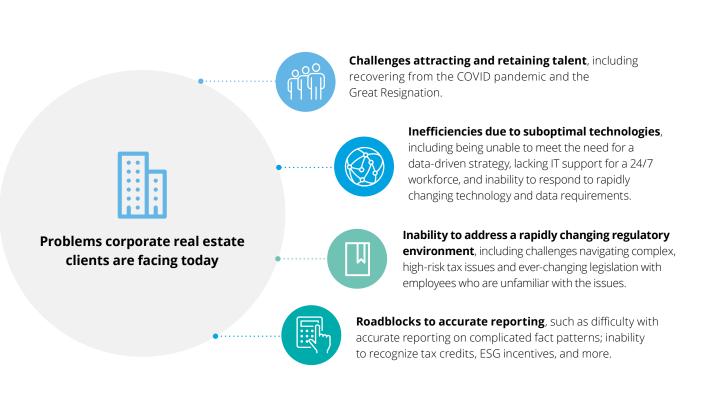
## Deloitte.

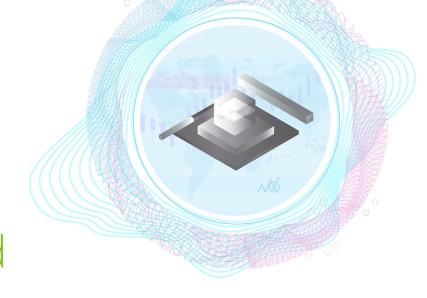
# The value of modernized corporate real estate operations in a changing world

A modernized corporate real estate operations transformation offers businesses a competitive advantage in a world marked by dynamic disruptions, ongoing transformations, and imminent existential shifts.

Businesses and organization that tackle challenges in real estate operations today will have a likelier chance of addressing these continuing and forthcoming trends in the next 15 years:

- **Portfolio resilience** based on modernized corporate real estate operations.
- Remote work and technology adoption
   that maximizes space utilization and resource
   allocation, including hyperpersonalized
   workspaces that cater to individual
   preferences, adaptive use of space in office
   environments, and decentralized work hubs
   to accommodate a distributed workforce.
- An increased focus on sustainability and social impact that drives real estate decisions, including the integration of energy-efficient technologies into real estate infrastructure.





## Our Deloitte Operations Transformation and Managed Services address a variety of solutions by utilizing four key sources of action.

## Strategizing with data to increase forecasting and reporting accuracy, including:

- Function data abstraction.
- Acquisition/disposition due diligence.
- Streamlined processes with tech-enabled solutions.
- Budget/forecasting modeling.
- Model analysis for all offered functions.



## Streamlining processes to optimize operating models, including:

- Function administration.
- Accounting administration (GAAP and tax).
- General and property accounting.
  - Accounts payable/receivable.
- Proprietary tech-enabled solutions unique to Deloitte.

## Four key sources of action

4

## Reducing costs to balance an organization's real estate spend using:

- Proprietary software to automate non-value-add tasks.
- Internal access to Green Dot experts (tax incentives, etc.).
- Real estate-related IRA incentive support.
  - Internal audit support.
- A high-performing team focused on the function during critical times.

## Managing risk to increase operations resiliency via:

- A team of industry experts dedicated to the function.
- Analysis of critical items facing the function.
- Software selection and implementation.
- Audit support.



3



## **Contacts**



**Nate Florio** Advisory principal Deloitte Transactions & **Business Analytics** +1 212 436 3451 naflorio@deloitte.com



**Kristin Myers** Tax partner Deloitte Tax LLP +1.404.220.1130 kmvers@deloitte.com



**James Baker** Principal Deloitte Consulting LLP +1 703 251 3679 iamesbaker@deloitte.com



John D'Angelo Real Estate Solutions Leader Deloitte Services LLP +1 914 400 8252 johndangelo@deloitte.com