

Contract intelligence in ER&I

Advancing the value of leading class contract management for the Energy, Resources, & Industrials (ER&I) industry

Across the sector, chief legal officers (CLOs) are helping their business confront a range of challenging trends

Deloitte's capabilities and commitment to serving the ER&I industry can help you navigate those challenges

Supply chain delays continue to impede the timely receipt of key components, affecting renewable energy projects, construction projects, and manufacturing products

Volatile **energy and commodity prices** are expected to affect oil and gas operations, chemical feedstock costs, construction projects, and manufacturing inputs

Energy prices have cast a new light on the balance that needs to be struck among **energy security, access, and sustainability**

Attracting and retaining skilled employees has become more challenging as some jobs remain unfilled and high turnover rates persist

Economic uncertainty looms as different regions chart their own course to addressing disruption and rebuilding energy and other trading relationships



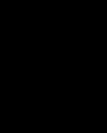
Market-leading experience
Our network of legal business service specialists have experience with a broad range of ER&I organizations.



Peace of mind
Peace of mind comes with our respected brand and organization - which has been recognized by notable analyst groups.



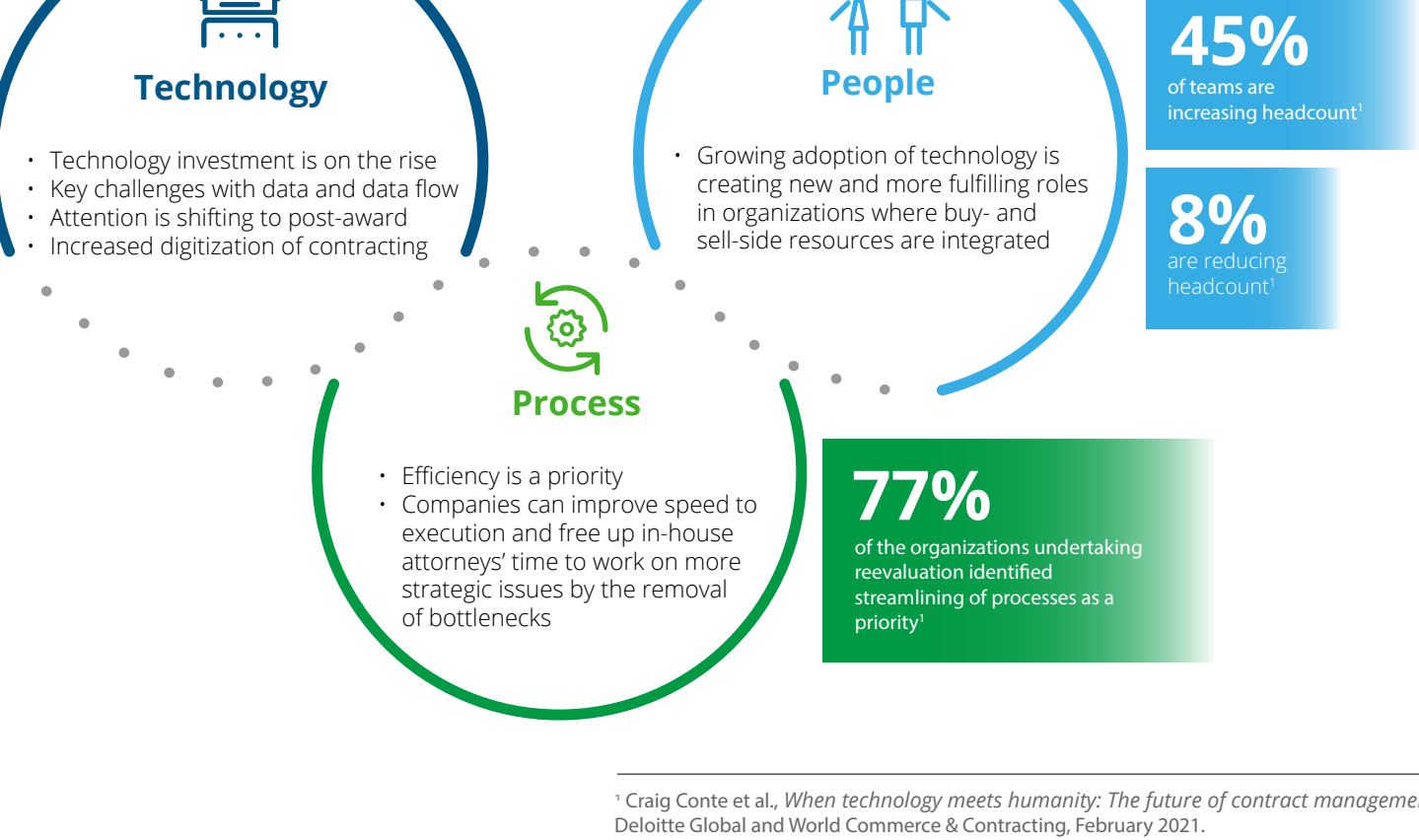
Reduce risk
Our performance-tested risk management strategies and leading practices are designed to help clients reduce risk, create defensibility, and drive compliance.



Deep insights
Our legal operations benchmarking survey, ongoing technology market research, financial crime symposium series, and executive transition and development program aim to provide chief legal officers (CLOs) with forward-focused insights.

Contract intelligence is in the energy, resources, industrial C-suite spotlight

There's no question that ER&I companies and their C-suite advisers are facing disruptions to the supply chain – disruptions driven by inflation, residual pandemic issues, and political instability as well as the regulatory pressures and corporate response related to client changes. And they are also wrestling with internal challenges of cost cutting measures that make operation-critical functions harder to manage.

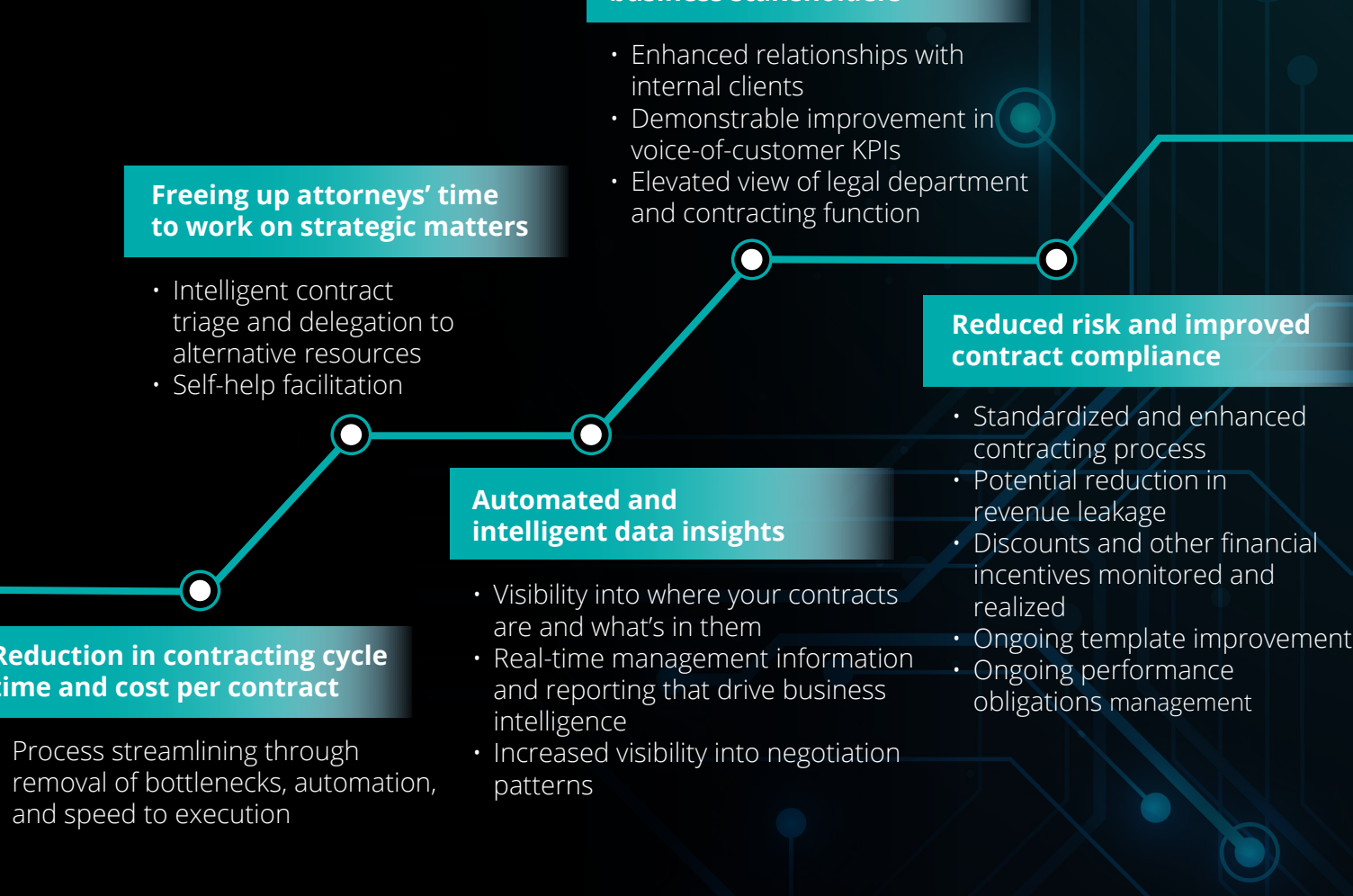


* Craig Conte et al., *When technology meets humanity: The future of contract management*, Deloitte Global and World Commerce & Contracting, February 2021.

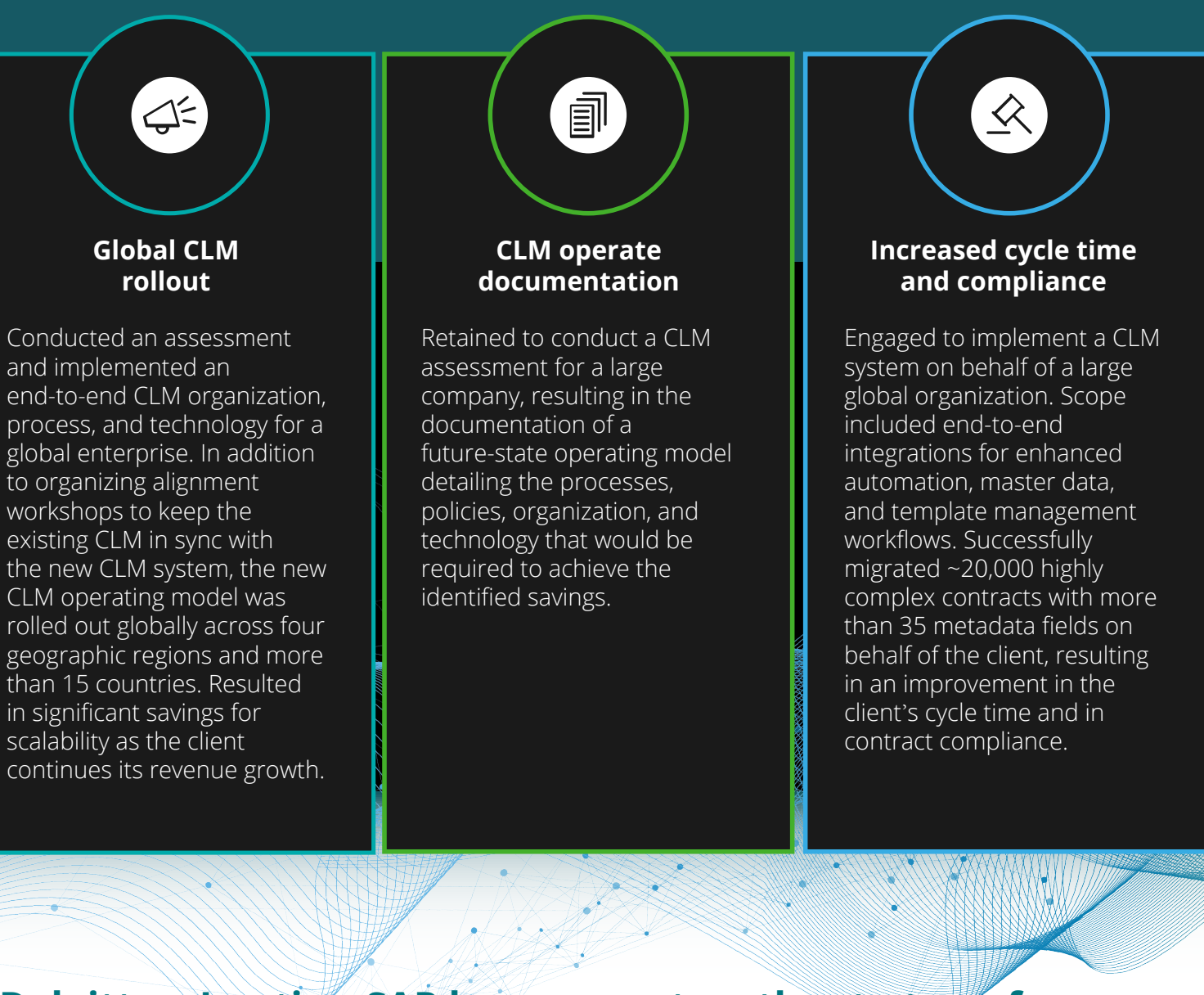
End-to-end contract intelligence is an important consideration in streamlining internal processes to navigate this complex environment.

The potential benefits delivered via contract lifecycle management (CLM) implementation can be substantial

Deloitte and Icertis bring award-winning proprietary technology and a team of CLM specialists together to help clients transform their contracting functions.



Clients across the globe have entrusted Deloitte to provide a broad range of technology-enabled contracting and sourcing processes

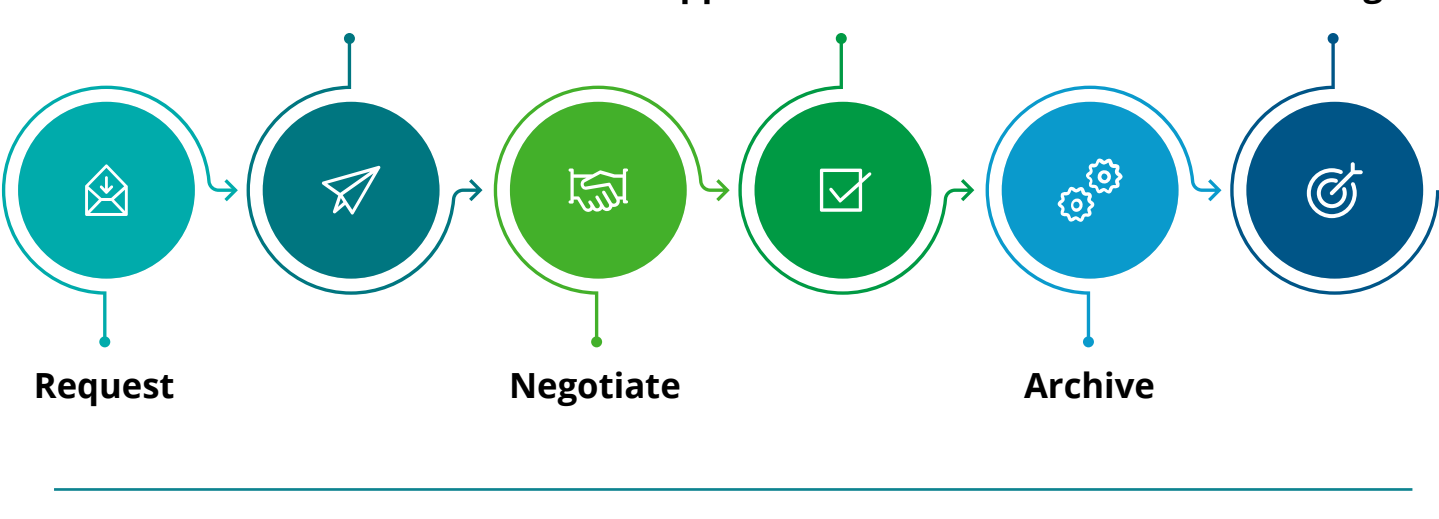


Deloitte + Icertis + SAP have come together to transform contracting processes into a strategic value driver

Contract intelligence is critical to preventing or managing delays in the procurement of needed goods and services, revenue leakage, inefficient contractual obligations management, and lack of insight into contractual risk across the organization.

The end-to-end CLM process

ER&I enterprises can achieve better speed and efficiency across the contract lifecycle while improving governance and risk management by streamlining, automating and transforming their CLM processes.



Deloitte with Icertis, and SAP Ariba are helping ER&I companies looking to make their contracting processes an integral part of their source to pay cycle – bringing a sustainable program that integrates these two leading tools.

We have an extensive catalog of proprietary tools and assets that we use in the delivery of CLM processes, op models, and tech solutions.



Resources

Let's advance the value of contracting and sourcing

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