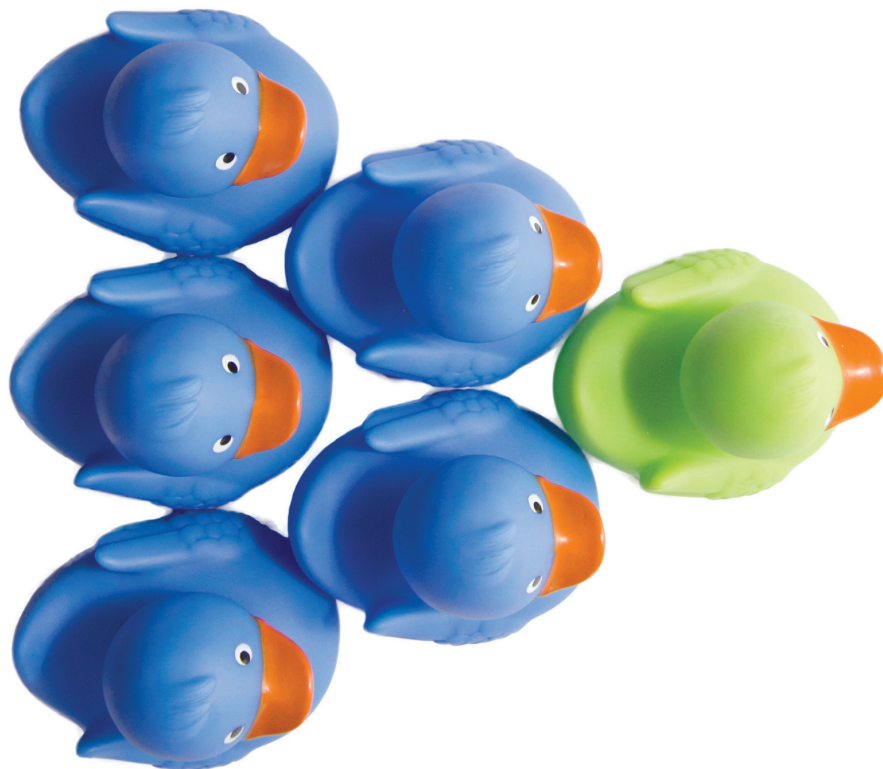


Follow the leader Children's healthcare consulting

We help the world's leading children's hospitals compete strategically. We are experienced pediatric leaders and providers.



Children's healthcare solution

How can we help?

Our Understanding of Children's Healthcare

Children are not little adults and the approach to their healthcare design and planning should be as unique as their needs are different. Children's healthcare services should improve the trajectory of the life course of the child in multiple functional domains in the context of child, family and community.

Our Approach

We understand the mission-driven approach of children's organizations to improve the lives of children and their families and we embrace a philosophy of collaboration and teamwork when working with our clients.

Our solutions address issues at the forefront of children's health and medical care and tap into the breadth of expertise across the practices within Deloitte. We approach and structure child healthcare design and redesign with a sensitivity to the differences and similarities between child and adult healthcare.

For children's hospitals with an international focus we have teams across the globe who collaborate to address the needs of children worldwide.

Our Team

Our children's provider leadership team has over 60 years of combined pediatric and neonatal clinical experience at children's hospitals and organizations nationally and internationally.

“Approximately 3 million of the nation's 76 million children have medical complexity, and children with medical complexity are increasing at a rate of about 5 percent annually, outpacing the growth rate of children as a whole.”

— Children's Hospital Association report October 2013

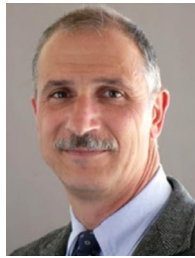


Our suite of offerings spans multiple domains and can be tailored to meet the unique needs of all children's providers

Children's Healthcare Strategy	<ul style="list-style-type: none"> • Identification of organizational issues that may pose a risk to success regionally, nationally and internationally; identification of recommended actions. • Alignment and solutions for professional organizations, children's hospitals and related institutions, and other organizations focused on children's health and medical care
Children with Special Needs and Medical Complexity	<ul style="list-style-type: none"> • Organizational readiness: ACE Kids Act of 2014 implications • Stratification and identification of Children with Special Needs and Medical Complexity • Optimization of the Medical Home Model of Care • Health planning across the life spectrum with a focus on care coordination and transitions
Clinical Effectiveness	<ul style="list-style-type: none"> • Improvement of access to care, quality, clinical outcomes, and care coordination with the Deloitte CE methodology as a foundation • Reduction of costs through reduction in variability, adoption of best practice and clinical productivity to align with demand • Redesign across children's service lines, children's clinical risk groups, the child care-continuum and the life-continuum
Sustainable Margin for Children's AMCs	<ul style="list-style-type: none"> • Improvement opportunities to support the academic mission of children's hospitals including research, education, innovation • International expansion, including new hospital development and activation • Telemedicine as a tool to improve subspecialty accessibility and geographic reach • Increased need for analytics capabilities (ConvergeHEALTH by Deloitte addresses this as a product)
Children's Population Health	<ul style="list-style-type: none"> • The development of pediatric ACOs and joint ventures • Network assessment and development • Preventative healthcare • Early intervention for long term improved clinical outcomes
Children's Health Cyber Security	<ul style="list-style-type: none"> • Security and IT Risk Program Planning • Security Operations and Monitoring • Tech Optimization • Fusion Services • Cyber threat awareness

Our children's healthcare leadership team

Our leadership team has over 60 years of combined pediatric and neonatal clinical experience at various children's hospitals and organizations nationally and internationally.



Andy Wiesenthal, MD
Director
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Andy is a Director at Deloitte Consulting and co-leads the children's healthcare practice. He was previously Associate Executive Director of the Permanente Federation where he focused on development and deployment of automated medical records, decision support, and other clinical systems. Andy previously served as a pediatrician and pediatric infectious diseases consultant with the Colorado Permanente Medical Group (CPMG). He also led CPMG's quality management program and served as Associate Medical Director for Medical Management, with responsibility for quality management, utilization management, regulatory compliance, risk management, credentialing and physician performance, and informatics. Since joining Deloitte, he has led projects including technology work for the American Board of Pediatrics and for King Faisal Hospital and Research Center in Riyadh. He is a widely recognized health information technology leader.

Andy graduated from Yale University with a BA degree with honors in Latin American Studies and received his MD from the State University of New York, Downstate Medical Center. He completed his pediatric residency at the University of Colorado, and then he served as an Epidemic Intelligence Service Officer with the Centers for Disease Control before completing a pediatric infectious disease fellowship. He is board certified in general pediatrics and pediatric infectious diseases. Andy also earned an SM (Masters of Science) in Health Care Management from the Harvard School of Public Health.



Linda Craib, RN
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Linda is a Specialist Leader at Deloitte and co-leads the children's healthcare practice. She is a pediatric Registered Nurse with over 25 years of clinical and consulting experience including expertise in pediatric and neonatal critical care, children with medical complexity and special healthcare needs, autism and related developmental and behavioral disorders, pediatric emergency ground transport, post-op congenital heart (infant to young adult), patient and family experience, clinical productivity, pediatric hospital joint ventures and expansion, international health care program development, mobile applications, child healthcare policy, and performance improvement relative to quality and safety.

Linda holds an active RN license and graduated from Mount Holyoke College with a BA degree with honors in Art History. Her MBA in healthcare management and leadership was completed at Yale with five distinctions including a distinction in healthcare competitive strategy.

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