

# 01

Establish strategy and governance

## Integration strategy

Define the operating model for the combined organization and develop the strategy for a successful integration



## Governance structure

Establish integration governance and design integration program structure and organization to align with company structure, culture, and operations



# 02

Analyze and sequence

## Country complexity analysis

Evaluate countries against integration considerations identified by leadership in order to evaluate legal and operational feasibility of integration on Day 1



## Legal entity planning

Using complexity analysis findings, along with potential synergies and tax benefits projections, sequence legal entity modifications to maximize benefits



# 03

Execute country integrations

## Integration execution roadmap

Sequence milestones and activities with focus on interdependent activities across jurisdictions to avoid delays in one area affecting deal close in others



## Country sequencing playbook

Develop tactical guide to operationalize sequencing decisions by executing against a cohesive plan, provide guidance to both functional and regional teams

