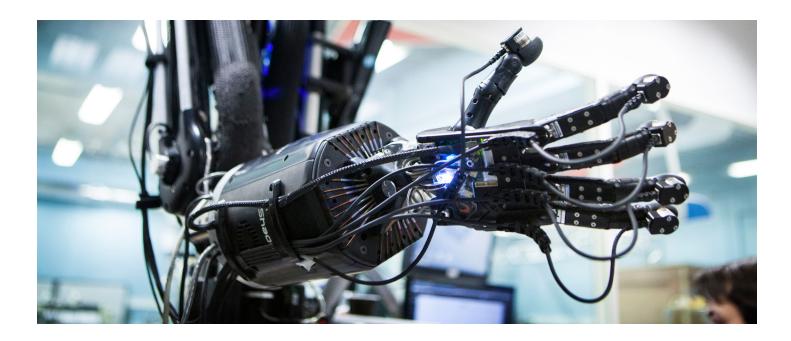
# Deloitte.



# **Robotics & Cognitive Automation (R&CA)**

# Retirement Rollover Solution

The potential to automate back office functions has increased significantly, leading to process automation as a high priority for enterprises. These market trends create an opportunity for retirement providers to automate processes that assist clients with rollover decisions pertaining to their 401ks.

# **Department of Labor Guidance**

Department of Labor (DOL) Guidance has advised on three key components for providers to consider when assisting clients with a rollover decision.

- 01. Document the reasons why the advice is in the best interest of the investor
- 02. Documentation must consider fees and expenses associated with the plan and whether the employer pays the existing plan's administrative expenses
- 03. Documentation must take into account the different levels of services and investments available

Many institutions are developing internal solutions and processes to address components one and three. Unfortunately, providers have a less developed solution to address DOL guidance regarding plan fees and expenses.

# Deloitte's Retirement Rollover Solution

The current approach used by providers to address component two of the Department of Labor guidance involves an error prone, labor intensive process of gathering and reviewing disparate documentation manually to calculate plan fees.

Deloitte has developed an automated rollover solution that leverages robotic capabilities to calculate the client plan fees based on the information from 404(a)(5) Disclosure and Participant Statement.

### **How it works**

- Client / financial advisor submits required documents to BOT inbox
- 2 | BOT receives plan fee identification request
- BOT calculates client plan fees
- BOT sends output to client or financial advisor



# **Key benefits**

- Accelerated process to identify and calculate client plan fees
- · Decreased risk associated with manual processing
- Reduced processing time from one hour to under 60
- Centralized database used to build and maintain fee/ service information

## Characteristic outcomes of process automation



#### **Transformative Change**

Re-engineer core processes while automating the function



#### **Flexibility**

Rapidly scale up or down depending on the nature of the business issue



#### **Cost Reduction**

Average 15%-90% cost reduction opportunity depending upon characteristics of the selected automation functions



#### **Decouple Profits & Labor**

Revenue and profit become less dependent on the ability to scale labor; automation enhances the abilities of current resources

### One Team

Developers work closely with client, Subject Matter Advisors, business analysts, process experts and Automation technology architects to help resolve any possible misunderstandings, quickly and efficiently.



**R&CA Practitioners** 



### Proven Experience

Taking Automation from proof of concept to large-scale **deployment** can be difficult, and Deloitte has proven experience doing this with various clients.

#### Contacts



#### **Scott Parker**

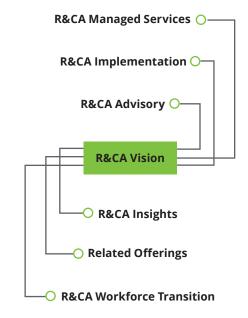
+1 612 865 9708

#### **Russell Fernandez**

Senior Manager +1 201 400 8222

### Services offered

Deloitte addresses the market through its comprehensive Robotics and Cognitive Automation (R&CA) service offerings, comprising an end to end approach to the delivery of R&CA solutions at scale.



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