



Helping to deliver
a higher degree of
student success

**Deloitte and Workday join forces to
support the journey of leading colleges and
universities into the Student cloud**



**MAKING AN
IMPACT THAT
MATTERS**
since 1845

Colleges and universities have widely embraced student success as a priority. Yet, many are still grappling with how to meet the needs of today's students who expect flexibility, mobility and self-service for nearly every aspect of their educational experience, from choosing their academic career paths to paying their tuition. Amid declining funding and soaring costs, many institutions have yet to determine viable, cost-effective roadmaps for serving the students better and meeting these expectations. Even though many higher education leaders understand the urgency of modernizing their infrastructure to drive student success and improve organizational effectiveness, many-too-often barriers related to aging legacy systems, rigid processes, and lack of resources have proved challenging. Now, with Workday Student and Deloitte, there is a finally a way to break the impasse.

A new way to help transformation

Built in the cloud with input from higher education's top institutions, Workday Student represents a whole new class of student information system. Designed for today's mobile generation of learners and faculty and staff, it offers visibility, insight, and the ability to engage students proactively at critical points in the student lifecycle. With Workday Student, institutions can more easily manage flexible curricula and programs of study and guide students to more favorable outcomes, while simultaneously helping to streamline administrative processes and enhance organizational effectiveness. And, because it's cloud-based, Workday Student comes with built-in automation, analytics and faculty and administrative dashboards that

allow users to intuitively access and manage important information anywhere, from any device. While Workday Student provides a new engine for transformation, making the most of its capabilities involves rethinking how work is done and building a culture of continuous improvement and operational excellence. This is the Deloitte difference. We bring a committed team with deep knowledge and experience of the higher education sector, change management know-how, business-process design capabilities, demonstrated data frameworks, tested methods and tools, and an innovative approach to analytics—in addition to world-renowned Workday implementation services.



How would your institution answer the following questions?

- Can you tell when learners require extra support in order to succeed?
- Do you have the ability to reach students, faculty and staff with timely, personalized information through the appropriate medium?
- Can you align your course schedules with student demand?
- Does your current system support various academic time periods, objectives, and outcomes, such as non-course activities and competencies?
- Can you track student success from matriculation to graduation and beyond?
- Are you able to analyze data and make fact-based decisions in real time?
- Do you know what comes next on your digital transformation journey?
- Does your current system deliver an irresistible experience to your students and service their needs anytime, anywhere?

If you answered, “no” to many of these questions, then Deloitte can help you to gain these capabilities and drive more value from your integrated Workday investments.

The Deloitte impact

Deloitte understands the higher education sector and cloud-enabled transformation. And Deloitte knows Workday's entire suite of products. As an end-to-end, student and faculty lifecycle information system, Workday Student is designed to work with Workday Financial Management, Workday Human Capital Management, Workday Payroll, Workday Prism, Workday Adaptive Planning, and Workday Grants Management.

Going well beyond deploying the system, Deloitte provides broad services for colleges

and universities that are interested in harnessing the power of one Workday: uniting the entire campus under a single configurable, easy-to-use application that is delivered in the cloud.

More specifically, Deloitte offers one-stop access to the skills and experience needed to help redesign business processes, deploy Workday Student effectively, and expand its value proposition by integrating it with other Workday and non-Workday products. Our qualifications include:



A global Workday practice, with experience across Workday Student, Workday Financials, Workday HCM, Workday Grants Management, and Workday Adaptive Planning.



A leading higher education practice, with extensive experience in effecting change within large, complex research institutions.



Innovative thinking and creative problem-solving from employees who have strong backgrounds higher education, some of whom have previously served as registrars, CFOs, CIOs and more.



Deep technical skills for integrating Workday Student with other on-premise and cloud-based ERP systems as well as for extending the platform with analytics and advanced digital technologies, such as visualization, machine learning, and robotic process automation.



A thorough approach to change management to help prepare institutions and their users for new business processes, a new user experience with Workday, greater access to information, and streamlined operations.



A multi-disciplinary approach that combines industry-specific knowledge with functional capabilities across strategy and operations, risk management, financial advisory, tax, shared services, and cyber security.



Proprietary, industry-specific methodologies, tools and accelerators, such as Candidate360, an AI-enabled insights & analytics tool for enrollment management for modern universities.



The capacity to transform administrative processes across the student lifecycle, giving decision-makers greater ability to access and analyze data and proactively engage students at the moments that matter most.



Learning to change:

Capable of handling the processing and data demands of many large complex research institutions, Workday Student features next-generation digital tools that empower students to help themselves and administrators to serve learners more effectively. But whether an institution can realize the intended value from Workday Student—or from any modern, cloud-based system—largely hinges upon how well stakeholders embrace change and if they fully buy into the concept of doing things differently. The importance of change management is one of the lessons learned from implementing Workday HCM, Workday Financials, and now Workday Student, in several large and/or complex colleges and universities. Building upon its rich field experience, Deloitte can help your organization create a “living” plan for ongoing change management and training, not only to support quick wins after implementation but also to prepare users for making the most of Workday’s twice-yearly feature releases.

With Workday Student implementation plus Deloitte-led transformation, your organization can gain the ability to:

01 

Plan and program for different kinds of learners

02 

Manage cross-school registrations and collaborative programs and degrees

03 

Improve student retention through proactive engagement and supportive advising

04 

Enhance faculty, department and student productivity

05 

Track learning outcomes, including alumni and post-graduate analytics

06 

Reduce administrative burdens for students and faculty as well as administrators and advisors

07 

Access data, analyze trends, and make better-informed decisions

08 

Decrease costs with a Software as a Service (SaaS) model



To learn more about innovative and effective strategies for improving student success across various dimensions of the student experience, read the Deloitte Insights report from the Deloitte Center for Higher Education Excellence entitled, [Success by design: Improving outcomes in American higher education](#). In this report, we describe the foundational capacities that institutions can develop to drive meaningful improvements and to meet student expectations. A “getting started” checklist is also included that lays out chief considerations that higher education leaders can contemplate as they formulate their institution’s strategy for student success. Learn more at www.deloitte.com/highereducation.

Contact us

Colleges and universities have vastly different requirements than companies and multinational enterprises. Deloitte sees the distinction. Our teams understand both the business of higher education and how to apply modern technologies such as Workday Student to help achieve the specific mission of an institution. To explore how we can help your organization to modernize its student processes and systems and fulfill its vision of student success, please contact:



United States

Jay Dumphy

Managing Director
Government & Public Services
Deloitte Consulting LLP
jdumphy@deloitte.com
+1 312 486 0782

Kathy Karich

Principal
Government & Public Services
Deloitte Consulting LLP
kkarich@deloitte.com
+1 212 313 5090

Cathy Milazzo

Principal
Government & Public Services
Deloitte Consulting LLP
cmilazzo@deloitte.com
+1 404 631 2978



Canada

Mark DiNello

Partner
Higher Education
Deloitte Canada
mdinello@deloitte.ca
+1 416 775 8832

Troy Kay

Partner
Higher Education
Deloitte Canada
trkay@deloitte.ca
+1 902 830 3063

Jeffrey Yazdi

Partner
Higher Education
Deloitte Canada
jyazdi@deloitte.ca
+1 902 483-7395



Global

Lisa Schuder

Workday Global and US Lead
Alliance Managing Director
Deloitte Consulting LLP
lschuder@deloitte.com
+1 408 704 4629

John Malikowski

Principal and Global Workday
Relationship Partner
jmalikowski@deloitte.com
+1 312 486 3287



For more information, visit:

www.deloitte.com/workday

This publication contains general information only and Deloitte is not, by means of this publication, rendering accounting, business, financial, investment, legal, tax, or other professional advice or services. This publication is not a substitute for such professional advice or services, nor should it be used as a basis for any decision or action that may affect your business. Before making any decision or taking any action that may affect your business, you should consult a qualified professional advisor. Deloitte shall not be responsible for any loss sustained by any person who relies on this publication.

About Deloitte

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee ("DTTL"), its network of member firms, and their related entities. DTTL and each of its member firms are legally separate and independent entities. DTTL (also referred to as "Deloitte Global") does not provide services to clients. In the United States, Deloitte refers to one or more of the US member firms of DTTL, their related entities that operate using the "Deloitte" name in the United States and their respective affiliates. Certain services may not be available to attest clients under the rules and regulations of public accounting. Please see www.deloitte.com/about to learn more about our global network of member firms.

Copyright © 2020 Deloitte Development LLC. All rights reserved.

Designed by CoRe Creative Services. RITM0421186