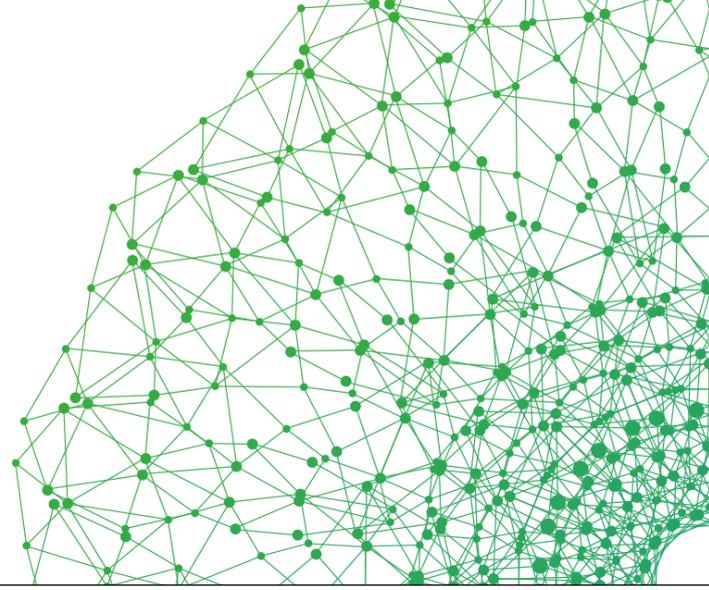




# FAST/4

Helping enable clients to begin their SAP S/4HANA® Transformation on AWS Cloud



## The need for a digital core

### Shift to SAP S/4HANA

SAP S/4HANA is the future. Now you need to demonstrate that SAP S/4HANA has value for your organization and that it can be deployed with your internal pressures of cost efficiency and productivity

### Digital Business Strategy

Technology capabilities should keep pace with evolving customer and business partners' behavior

### Cloud Adoption

Scalability and agility are critical to accommodating the growing global economy and M&A activity, where many enterprise workloads are now shifting to the cloud



## Accelerating your SAP S/4HANA Transformation Journey

Through the FAST/4 program powered by AWS and SAP, we are helping break down SAP S/4HANA adoptions barriers. FAST/4 provides a holistic value proposition for SAP S/4HANA-enabled transformation. You will have visibility into the business impacts, validated technical feasibility, and confirmed level of effort and complexity for the transformation journey for a fraction of the time and cost.

**SAP S/4HANA is transformative. With any transformation, you need to understand the risks, business impact, and investment in time and resources**

Move beyond a theoretical business case to one grounded in your true IT environment

Resolve risks and complications before you begin a migration

Get valuable feedback from your organization before you deploy SAP S/4HANA with a real system using your actual data



Collectively, we are dedicated to helping you realize value fast with confidence: Test drive SAP S/4HANA with your production data in 5-8 weeks\*

## FAST/4 approach enabled by the AWS and SAP Relationship



### PROVE

**SAP Owners**  
Accelerate a test migration to SAP S/4HANA on the AWS Cloud via FAST/4

Identify potential risks and right-size estimates for cost and effort



### EXPERIENCE

**CIO sponsors and business leaders:**  
Explore SAP S/4HANA with your data and validate benefit opportunities

Experience SAP S/4HANA in your context and understand your value proposition



### TRANSFORM

**Business Executives**  
Begin your journey to exponential value based on the foundation of SAP S/4HANA

Identify leapfrog opportunities to deliver net new business value

\*Approximate timelines only. Duration may vary based on scope, volume of data, level of customization and version levels

## Cost effective with an impact that matters



### Low cost and fast

Complete migration from any ECC environment to SAP S/4HANA cost effectively and in less than a week



### Production scale

Move full production from your ECC Production environment to SAP S/4HANA on AWS



### Validated Value

Justify your transformation business case by test driving SAP S/4HANA with your data on AWS



### Unlocked Potential

Explore high impact business opportunities enabled by SAP S/4HANA on AWS

# Engagement Model



**PROVE**

**EXPERIENCE**

Key Stakeholder	SAP Owner	CIO, CFO
<b>What is included</b>	<ul style="list-style-type: none"> <li>• Data pre-analysis using Deloitte's D-DASH</li> <li>• Technical pre-analysis using Deloitte's Platform Analyzer</li> <li>• SAP's DMO2Cloud tool</li> </ul>	<ul style="list-style-type: none"> <li>• SAP S/4HANA platform</li> <li>• Optimized sizing estimates</li> <li>• Validated business case</li> </ul>
<b>What is not included</b>	<ul style="list-style-type: none"> <li>• Code Remediation</li> </ul>	<ul style="list-style-type: none"> <li>• Certain Processes</li> </ul>
<b>Cost &amp; Time*</b>	<ul style="list-style-type: none"> <li>• \$20,000 (2 weeks)</li> <li>• migrate in &lt;one week</li> </ul>	<ul style="list-style-type: none"> <li>• 2 weeks</li> <li>• Variable, contact us</li> </ul>
<b>Amazon Web Services</b>	<ul style="list-style-type: none"> <li>• Provision Infrastructure</li> </ul>	<ul style="list-style-type: none"> <li>• Provide Infrastructure services</li> </ul>
<b>Deloitte</b>	<ul style="list-style-type: none"> <li>• Prep and scope</li> <li>• Execute migration</li> </ul>	<ul style="list-style-type: none"> <li>• Test and validate system</li> <li>• Develop ROI</li> <li>• Test real-time analytics</li> </ul>
<b>SAP</b>	<ul style="list-style-type: none"> <li>• Enable migration via DMO2Cloud tool</li> </ul>	<ul style="list-style-type: none"> <li>• Provide platform support</li> </ul>



# How FAST are we talking?

FAST/4 (5-8 weeks)

## TRANSFORM



PROVE  
(2 WKS\*)

EXPERIENCE  
(2 WKS\*)

TRANSFORM  
(3 WKS\*)

### Business owner

- Refined business case
- Business change impact
- Business operating model

\*Approximate timelines and estimated cost. Duration may vary based on scope, volume of data, level of customization and version levels

- Implementation

- 3 weeks
- Variable, contact us

- Provide Infrastructure services

- Identify business opportunities
- Build out future roadmap

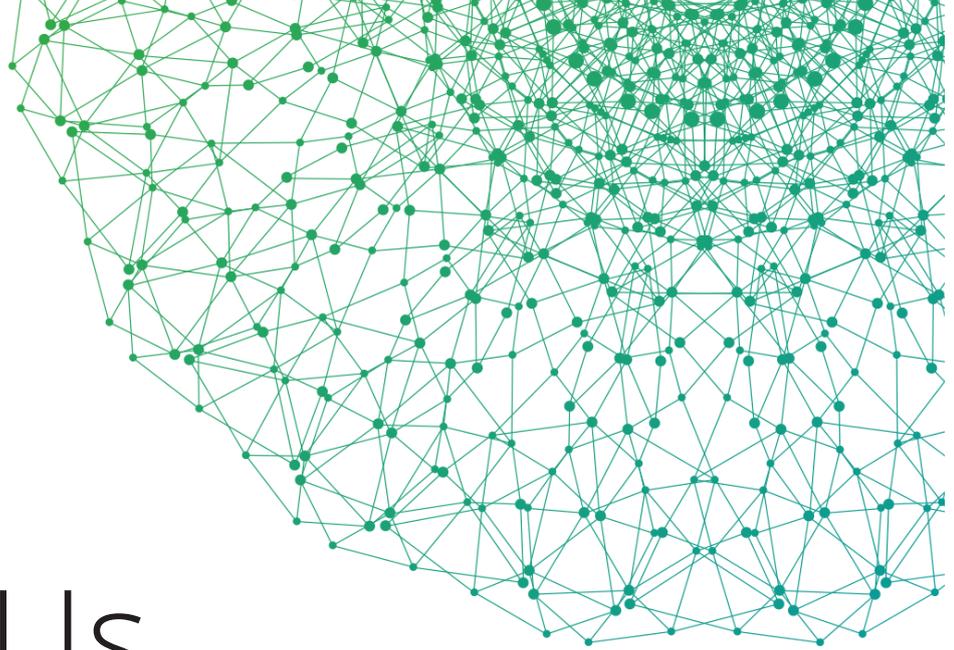
- Provide platform support

## Our Process

- Tailor a SAP S/4HANA test migration to your needs

## What do you need to start?

- Application server for the DMO2Cloud tool
- A copy of your full production data
- Three resources for 5 weeks:
  - Basis Architect (0.5 FTE)
  - Solution Architect (0.5 FTE)
  - IT Functional Point of Contact (0.5 FTE)



# Contact Us



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