# **Deloitte.**



Ready Made Finance Solution



In today's fast-paced business landscape, high-growth organizations like start-ups, joint ventures, and carve-outs are recognizing the need to rapidly establish and expand their finance and accounting functions. These organizations are primarily driven by objectives such as growth acceleration, operational scalability, strategic market entry or exit, and optimization of their business models. They are compelled to expedite their operational setup to avoid inheriting outdated legacy ERPs, reduce transition service agreement costs, and address the lack of resources to manage their finance functions. Consequently, these entities are in search of a reliable solution provider who can implement and manage a cost-effective, preconfigured finance platform to meet their unique needs.



#### A Modernized Technology-Led Operating Model

Deloitte's Turnkey Finance Solution was specifically designed to address these client challenges. Our solution involves the implementation and operation of a cutting-edge platform that drives a client's finance function, facilitating a faster setup, minimizing initial investment, lowering ongoing costs, and ensuring scalability for future growth. This platform underpins a robust and adaptable finance organization that delivers comprehensive services across the entire finance value chain – from strategic planning to reporting and controls.

Setting us apart from many competitors, Deloitte's Turnkey Finance Solution extends beyond just a technology platform. It offers a holistic, end-to-end service, encompassing not just the requisite technology, but also the necessary-skilled finance and technology resources, processes, and strategies to effectively drive your finance operations.

#### Harness Deloitte's Worldwide Infrastructure

In collaboration with our clients, Deloitte seamlessly brings together all the necessary assets, infrastructure, and capabilities to build, operate, and modernize the operating platform. Our global delivery network provides access to the right resource, skill set, and experience to tackle our clients' most critical objectives anywhere across the globe.

This approach not only alleviates resource constraints but also unlocks the capacity to provide strategic support to the business. We offer resources that encompass the entire finance value chain, from traditional transactional work to specialized and statutory accounting, tax, treasury, and internal audit services. This enables us to deliver comprehensive end-to-end finance services for our clients.

By partnering with us, you gain access to leading accounting, tax, and finance specialists as well as top-tier technology solutions. We help mitigate the challenges associated with hiring and retaining accounting, tax, and finance professionals. Our extensive network of delivery centers can be centrally coordinated under a singular governance framework, providing further operational efficiency.

As testament to our efficiency, one of our clients was able to reduce their setup timeline by approximately 50%, resulting in around 30% savings in implementation labor costs. This is the level of efficiency and cost-effectiveness Deloitte's Turnkey Finance Solution can bring to your organization.





#### **AI Tools Supercharge Value Realization**

Our commitment lies in delivering accelerated value realization and enhanced efficiencies, supported by a technology ecosystem that blends foundational technology with advanced artificial intelligence. The cornerstone of the Turnkey Finance Solution is a robust, cloud-hosted core ERP ecosystem, serving as the linchpin of your financial management suite. However, this is just the inception of our transformative journey.



### 50%

The performance of AI models will rise by up to 50% in the next 2 to 3 years

Beyond the core, we seamlessly integrate specialized applications, each tailored to autonomously manage the unique demands of various finance functions. "AIOPS.D" – our state-of-the-art AI platform that merges machine learning with generative AI— serves as the operational brain, enabling our suite of applications to manage end-to-end processes autonomously, while also functioning as your digital analyst, ready to execute any ad hoc tasks with precision and valuable insights.



#### /5%

ML driven enhanced data accuracy and reduction in reconciliation error up to 75%, ensuring reliable financial and planning reporting

As an illustration of AIOPS.D advanced capabilities, it can automate critical processes such as invoice management, payment processing, billing, and collections, minimizing manual intervention and reducing human error. Not only does AIOPS.D streamline these tasks, but it also provides proactive risk management by enabling predictive risk modeling. This feature offers valuable foresight into potential financial risks, allowing for pre-emptive risk mitigation.



The innovation does not stop there. AIOPS.D has the potential to transform the work of Finance across all domains—from financial planning and analysis and tax to internal audit and controllership. The integration of AIOPS.D into financial operations leads to a more streamlined, effective, and strategic approach for your organization. It's not just about automation; it's about smarter, more informed decision-making.

Yet, these technological innovations do not operate in a vacuum. Our Operate practitioners play a crucial role, ensuring all components work in harmony to deliver efficient and impactful outcomes, redefining the boundaries of what's achievable in Finance.

Our approach has demonstrated tangible success: one client achieved approximately a 30% reduction in IT operational expenses. These transformed business processes required fewer non-IT employees. We successfully streamlined our client's business application portfolio from approximately 400 highly customized legacy apps to a sleek suite of 70 SaaS solutions.

Statistics above are based on internal Deloitte research



#### A Scalable Plug and Play Platform

To cater to your unique requirements, we offer a diverse range of options and expansive capabilities, empowering you to tailor a technology and services platform that can be swiftly set up, operate at benchmark productivity levels, and offer synergies and scalability for future acquisitions. Whether you require human resources, policy frameworks, or system implementations, Deloitte can serve as your comprehensive solution provider.



92%

An overwhelming 92% of CFOs expect to embed more technologies & automation into their operations\*

At Deloitte, we don't just offer services; we provide the necessary tools, assets, and frameworks designed to accelerate implementation and fortify governance, enabling you to optimize your business operations effectively.

## Convinced that Deloitte's Turnkey Finance Solution is the Right Move for your Organization?

Deloitte's Finance Operate Service positions us to function as a seamless extension of your organization. We offer extensive expertise in advising, implementing, and operating technologies, as well as delivering insights, all within adaptable economic models. Deloitte's Operate Services possess the robust capability to facilitate a Turnkey Finance Solution initiative that aligns with your organization's present needs and objectives.

For more information or to discuss your specific requirements, please contact **Caroline Leies**, **Diana Sweetwood**, or **Preeti Upadhya**.

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