



## M&A Phase

### Merger & Acquisition Strategy

Understand basis of competition and hidden opportunities, and align with corporate goals, and an assessment of value, feasibility, and risks

### Target Screening

Identify potential M&A targets based on strategic objectives, potential synergies, and options for value creation

### Due Diligence

Deal teams focus on key value drivers and risk to assess potential fit of merging companies

### Transaction Execution

Develop deal structure and expected budget, submit regulatory filings, and obtain necessary regulatory approvals

### Integration Planning

Identify new leaders where necessary, design the new operating model, and prepare for an issue-free Day One

### Integration Execution

Capture the anticipated value, mitigate risks, and implement new strategies while maintaining day-to-day operations



## Presidential Transition Phase

### Transition Strategy

Align campaign strategy and the business of government with transition goals while assessing value, feasibility, and risks

### Transition Preparation

Scan agencies to develop broad policy platform and identify programmatic focus areas to ensure policies are implemented and agencies are engaged

### Agency Review

Curate a clear sense of agencies' strengths and critical issues to make decisions about leadership and prioritize areas for management agenda

### Transition Governance

Finalize management agenda, draft executive orders, nominate political appointees, develop budget, and obtain required Congressional approvals

### Leadership Integration

Establish confirmation teams, onboard new leaders, and build a coalition with external stakeholders (e.g., business associations) for an operating model that forges an issue-free Day One

### 100/200 Days and Beyond

Control the transition with strong leadership and clear transition plans to implement changes, minimize risks, measure results, and maintain

Phase 1

Phase 2

Phase 3

Phase 4

Phase 5

Phase 6