

OASIS – One Acquisition Solution for Integrated Services

As of August 26, 2014

Main Message(s):

- OASIS responds to the substantial need for a government-wide acquisition vehicle that provides solutions for complex professional services requirements.
- OASIS is a comprehensive, flexible, easy to use, and an efficient way to obtain a best value solution for complex professional services requirements.
- OASIS and OASIS SB allow for the broadest participation by all small businesses in the industry and provides vehicles that facilitate an agency's ability to comply with the small business set aside procedures and manage their small business program goals.
- GSA has successfully awarded contracts for OASIS and OASIS Small Business (SB) to impressive companies that will provide our customers with best value solutions for complex professional service requirements.
- OASIS is the result of a partnership between GSA and its industry partners; soliciting industry feedback was a key part of the development process.

Alignment with GSA Priorities:

- Delivering Better Value & Savings
- Serving Our Partners
- Expanding Opportunities for Small Business
- Leading with Innovation

Summary/Background:

FAS' Assisted Acquisition Service (AAS), previously known as the Federal Technology Service (FTS), began buying professional services from MAS (Multiple Award Schedules) contracts for federal clients in 2003. Almost immediately, the organization became aware that there were many complex professional services requirements which could not be acquired easily through the use of MAS. This resulted in many full and open competitive acquisitions to serve the needs of the customer which has contributed to the proliferation of contracts for similar services.

Until now, there were no government-wide contracts available to address these professional services requirements. OASIS-- One Acquisition Solution for Integrated Services-- provides a much needed Government-wide solution to this situation.

FAS issued two OASIS solicitations: OASIS, which offers full and open competition among all interested businesses, and OASIS SB - a separate solicitation set aside specifically for all small businesses regardless of small business socioeconomic category.

Since the start of the development process, ensuring transparency and collaboration has been a key priority. The OASIS team has made an unprecedented effort in engaging with industry via GSA Interact, GSA's open, collaborative online community. The OASIS team has fielded thousands of questions, comments, and recommendations from Industry. Additionally, the OASIS team has put together a Customer Working Group consisting of many Federal clients including both DoD and Civilian agencies.

Contracts for OASIS, the general, unrestricted contract, were awarded on May 19, 2014; contracts for

OASIS SB were awarded on February 24, 2014. Notices to Proceed were issued for both contracts on June 20, 2014 for OASIS SB and September 3, 2014 for OASIS. Contracts for OASIS SB were awarded to approximately 130 companies; contracts for OASIS were awarded to approximately 75 companies; the list of awardees for both contracts can be found at www.gsa.gov/oasis.

Facts:

- OASIS will break the barriers in the world of acquisition by providing customers with a total solution contract vehicle for complex professional services based requirements that allows for both commercial and noncommercial requirements.
 - What is complex?
 - Requirements that contain multiple disciplines
 - Requirements that contain significant IT components, but aren't IT requirements
 - Requirements that contain ODCs
 - Requirements that need to be performed on a cost reimbursement basis
 - Any one or more of the above
- About half of all government spending on complex professional services in FY 2010 utilized cost-type contracts; OASIS allows for all contract types at the task order level, including fixed-price, cost-reimbursement, time and materials, labor-hour, and hybrid combinations of contract types on a single task order.
- The scope of OASIS will include the core disciplines of program management services, management consulting, logistics services, engineering services, scientific services, and financial services.
- OASIS will allow for ancillary support components, like Information Technology or administrative support, to be included as part of a total solution to a professional services requirement.
- OASIS will complement the MAS Schedules Program and provide GSA's customers a more flexible full-service offering.
- OASIS is not a GWAC. GWACs are to be used by agencies in meeting Information Technology objectives; OASIS contracts will be used by agencies in meeting Professional Service objectives.
- GSA's market research shows this market to be at least \$60 billion annually going forward.

Notable features and benefits of OASIS include:

- Maximizes opportunities for Small Businesses (SBs) through establishment of 2 contracts:
 - An unrestricted contract with a very high small business subcontracting goal; and
 - A 100% Small Business Set-Aside contract that will allow for set-asides based upon special socio-economic status
- Provides a government-wide acquisition vehicle that supports both Commercial and Non-Commercial Professional Services;
- Supports better acquisition outcomes while reducing high-risk contacting;
- Offers on-ramp/off-ramp procedures to ensure a flexible, vibrant vendor pool;
- Supports customers with a robust Web Library that, among other support features, will have sample documents, templates, and a platform for sharing of best practices;
- Enables agencies to concentrate on agency missions rather than the acquisition itself, which will minimize the unnecessary proliferation of full and open contracts;
- Reduces the lead time and administrative efforts it currently takes agencies to acquire complex professional services.

How is OASIS different from the Multiple Award Schedules (MAS) program?

OASIS:

- Allows for commercial and non-commercial requirements (MAS is only commercial)
- Allows for all contract types at the task-order level, including cost-reimbursement (MAS only allows for fixed-price, labor-hour, and time and material)
- Will have a limited number of awardees and contract holders, all awarded via a best-value determination (MAS awards to all contractors that meet the solicitation requirements and have fair and reasonable pricing. There are thousands of MAS awardees)
- Allows for the full flexibility to add ancillary support (ODCs) at the task order level. (Typically ODCs that are not specified at the MAS Master Contract level are added to a MAS task order via an open market purchase with full and open competition at the task order level - time consuming and problematic)
- Allows labor categories to be added at the task order level that are not on the Master Contract. (MAS task orders can only have labor categories that are on the Schedule Master Contract)
- Standardizes labor categories and qualifications levels
- Allows for requirements for complex professional services to be procured under one contract vehicle. (Requirements that cross professional service disciplines would cross Schedule contracts and therefore require a teaming arrangement across the applicable Schedule holders that can be difficult to administer)
- Will not have a standing open solicitation. There will be on- and off-ramping periodically to refresh the competition. (MAS solicitations are always open and new contracts awarded continuously)
- Will collect and analyze business intelligence data to support customers running their programs more efficiently. Such as awarded labor rates.

How is OASIS different from the Consolidated Schedule?

All of the features above apply to OASIS vs. the Consolidated Schedule.

While the consolidated schedule does allow for requirements that cross professional service discipline under one contract, it does not have all of the unique features and flexibilities that OASIS has: allowing for non-commercial, cost-reimbursement task orders, smaller pool of contractors, ancillary support (ODCs) at the task order level, add labor categories at TO level, on- and off-ramping, and the collection of business intelligence data.

Examples of how an agency can use OASIS and how it will help agencies solve problems

An agency has to develop, establish, and implement a new program for citizen support and communication in the event of national tragedies or disasters. OASIS will allow the agency to award a single task order to:

- Predict the scope of support and communication service requirements under a variety of situations;
- Consider and recommend alternative methods of delivering the support and communications services;
- Design the program infrastructure;
- Establish support and communication logistical requirements;

- Determine budgetary requirements and establish budget management and control procedures;
- Develop a resourcing plan for implementation;
- Determine and establish program IT requirements and support systems, including hardware and software; and
- Implement program decisions taken by the Government.

The advantages OASIS brings the agency are:

- Privity of contract with a single provider with accountability for the total solution;
- The ability to add all necessary ODC's at the task-order level without change to the master contract;
- The ability to add specialized labor categories not in the master contract at the task order level
- The ability to choose among all contract types (pricing arrangements)
- The ability to require maximum participation by Small Business
- The option to use contract features that facilitate cost savings
- The knowledge that all OASIS contractors will have a DCAA approved cost accounting system.