

## Case study: Managed Services

Client shifts from a legacy system to managed services



## Pricing and Contracting Solutions

### Context

Pharma company has outdated technology no longer supported by the vendor



10,000 complex bundled arrangements that require an unbundling and reallocation methodology



Seeks an improvement from its established systems, entrenched processes, and limited reporting

### Approach



Managed services is designed with tried-and-tested processes, streamlined workflow technology, and clear delivery protocols



System handles complicated methodologies



Client remains in control of its data and has full transparency

### Results



Avoids the need for software upgrades, extensive customization, and high maintenance costs



Managed Services helps lower the cost of ownership, enhances commercial performance, and strengthens compliance



Integrated Business Insights (IBI) empowers decision makers to be less tactical and more strategic

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