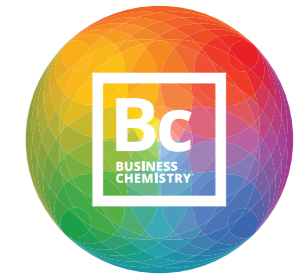


The CxO difference.

Our research suggests not everyone aspires to leadership. Further, those who do reach the top leadership ranks significantly differ from the typical professional in a number of ways.

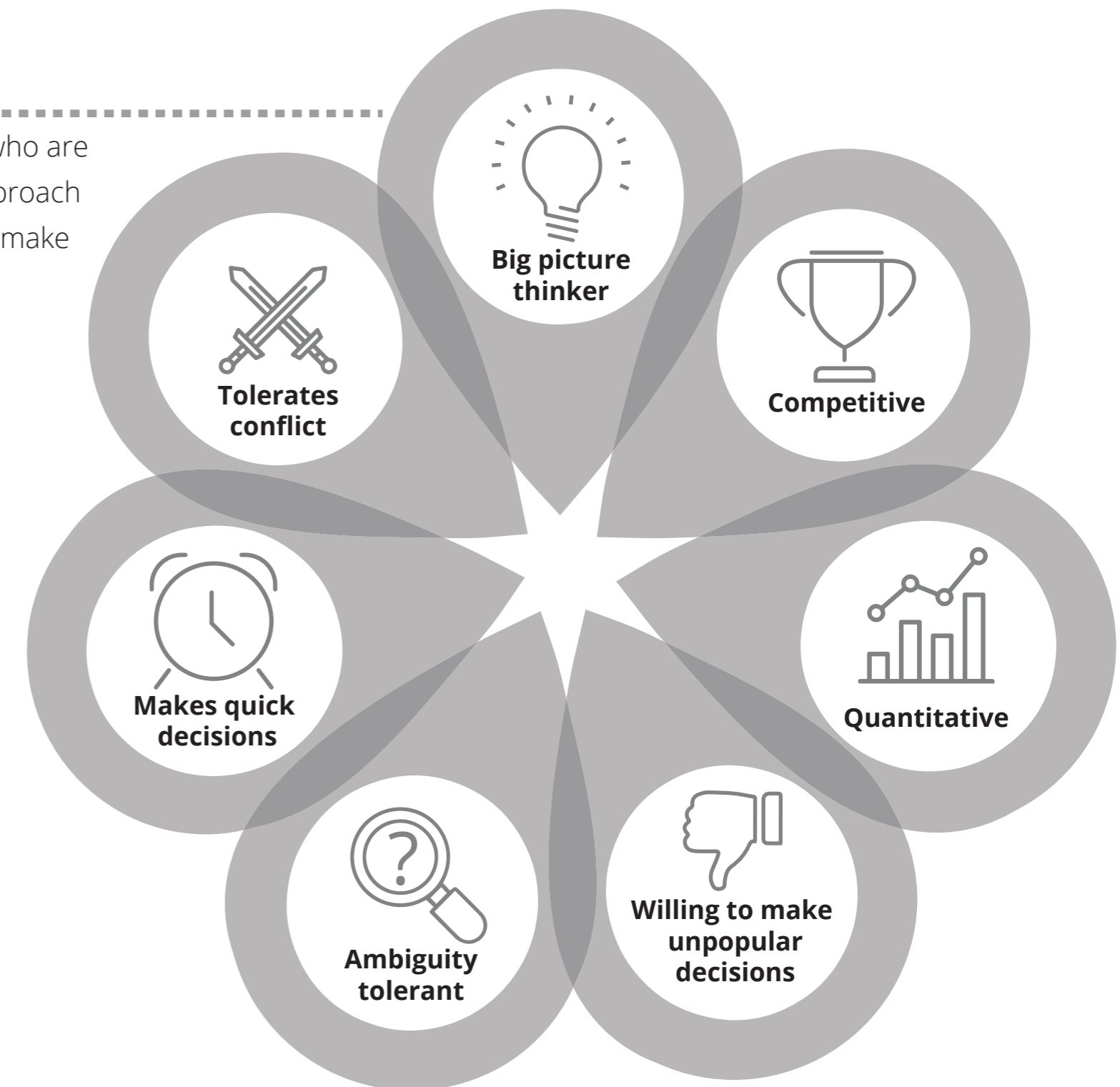
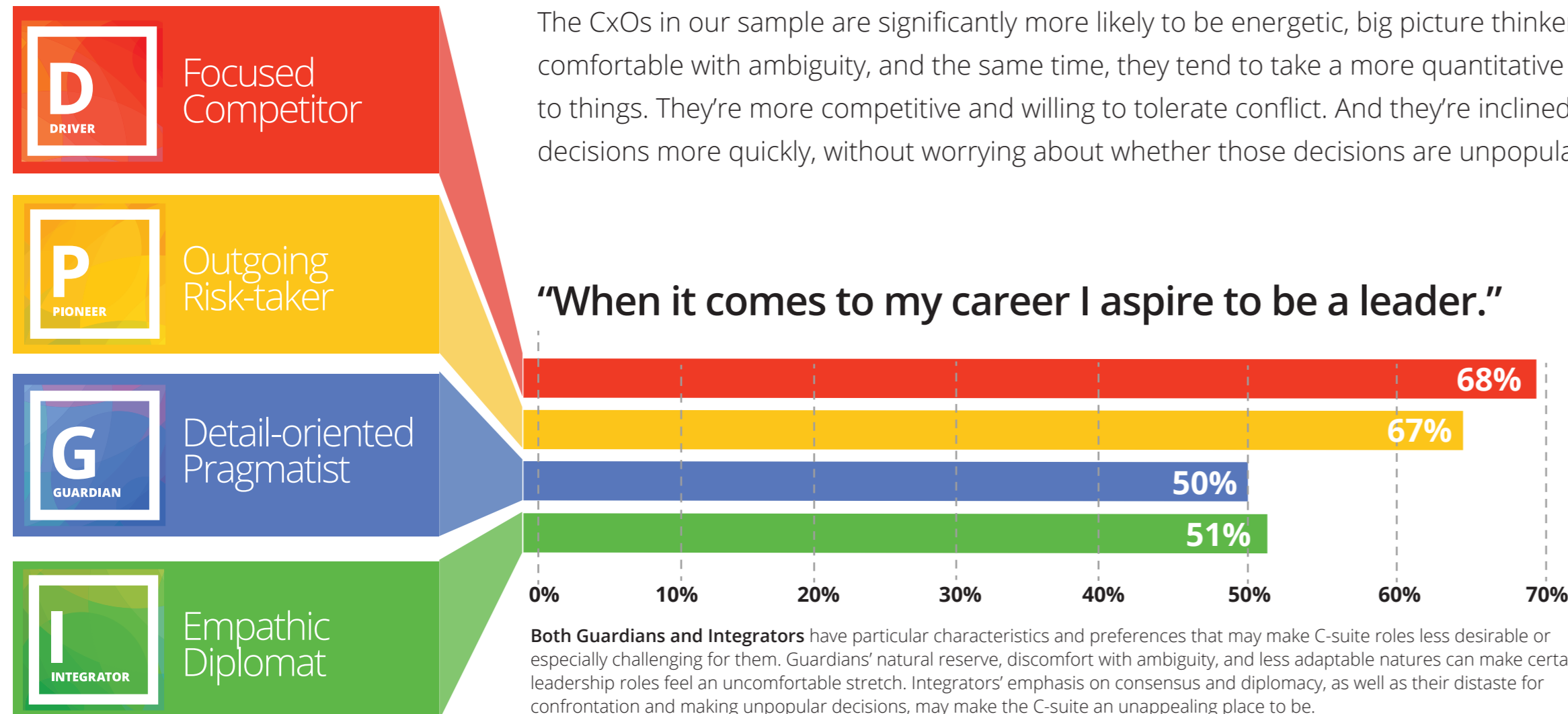


In the C-suite

www.deloitte.com/us/cxostudy

How CxOs differ from the typical professional

The CxOs in our sample are significantly more likely to be energetic, big picture thinkers who are comfortable with ambiguity, and the same time, they tend to take a more quantitative approach to things. They're more competitive and willing to tolerate conflict. And they're inclined to make decisions more quickly, without worrying about whether those decisions are unpopular.



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