



LeasePoint™

A new view of lease management and lease accounting



Take the fast route to greater lease portfolio visibility

Too often, companies we talk to don't have the portfolio visibility and proper lease administration practices they need to be confident in the decisions they make everyday around portfolio optimization, strategy, and management. Are you, also, missing opportunities to improve the performance of your lease portfolio?



Manage to compliance with new lease accounting standards

On a scale of 1-10, how well does your organization:

- Evaluate buy vs. lease options
- Negotiate contracts and leases with favorable balance sheet impact
- Have one central repository for all property and non-property leases for efficient reporting
- Prevent lease overpayments
- Realize landlord promises
- Comply with new regulations



Save with cost-effective SaaS technology

With an intelligent SaaS solution like **LeasePoint™**, powered by IBM TRIRIGA®, you're enabled to proactively manage your entire lease portfolio and get insight into potential future performance, while complying with new lease accounting standards.

With LeasePoint, you can realize:

- **Fast implementation:** Incorporate configurations to accelerate implementation time and enhance performance.
- **Simplified management:** Make more informed decisions across the entire lease lifecycle to reduce costs and enhance shareholder value.
- **Compliance focused:** Incorporate FASB and IFRS reporting and access data to facilitate comparative reporting requirements. Integrate with internal financial or ERP systems for automated transfer, such as journal entries.

Minimize lease accounting risk with proper lease management

LeasePoint is designed to combine IBM TRIRIGA's leasing capability with Deloitte's leasing technology experience to provide a single solution for lease administration and lease accounting.

As a SaaS offering, LeasePoint can blend best-in-class software with a scalable, cloud-based platform that can be implemented rapidly and includes all licenses, product support, and upgrades in one subscription fee.

Better lease management and lease accounting starts with having the right data, in the right location, in the right format.



Potential bottom-line benefits

- Mitigation of lease accounting risk
- Lower cost of implementation than on-premise installation
- Single source of truth for lease portfolio information
- Better business intelligence leading to better decision making
- Proactive, versus reactive, lease portfolio management



Why Deloitte?

Deloitte has one of the largest, most experienced TRIRIGA implementation practices in the world. For more than 15 years, Deloitte and IBM have worked together to combine IBM's leading technologies with Deloitte's industry, business, and technical knowledge—spanning consulting, tax, audit, and financial advisory—to help global enterprises solve tough business issues.

Start the conversation

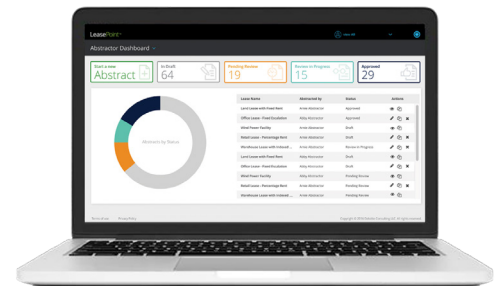
To learn more about how LeasePoint can help you drive more value from your lease portfolio, visit us at www.deloitte.com/leasepoint.

Jean Chick Principal

Real Estate & Location Strategy
Deloitte Consulting LLP
jchick@deloitte.com
+1 312 486 2794

Sean Torr Managing Director

Lease Accounting Services
Deloitte Advisory
Deloitte & Touche LLP
storr@deloitte.com
+1 615 259 1888



As used in this document, "Deloitte" means Deloitte Consulting LLP, a subsidiary of Deloitte LLP. Please see www.deloitte.com/us/about for a detailed description of the legal structure of Deloitte LLP and its subsidiaries. Certain services may not be available to attest clients under the rules and regulations of public accounting.

Copyright © 2017 Deloitte Development LLC. All rights reserved.

LeasePoint™