



## PROPRIETARY TECHNOLOGY

### Proprietary Technology Support Requirement:

Applicants are required to provide a brief statement regarding their company's proprietary technology and its application.

Often times, companies can leverage this information from materials that have already been developed (i.e., product brochure). The statement should be in either Word or PDF format.

Additional information regarding an applicants' proprietary technology may be requested.

### More Information

#### Why we request the information:

In order to accurately rank the Fast 500 companies and to assist Deloitte in the validation of information provided during the application process, applicants (private and public companies traded via over-the-counter exchanges) are required to submit the materials described to the left. The use of these materials will be limited to the evaluation of the applicants' Technology Fast 500 eligibility.

#### Deadlines:

Online applications must be submitted by June 29, 2018, including proprietary technology support.

#### Eligibility Requirement #4 :

**Own proprietary intellectual property or proprietary technology and it must be sold to customers in products or services that contribute to a majority of the company's operating revenues.**

- A majority, greater than 50%, of the company's operating revenues must be derived from product or services sales that incorporate the company's proprietary technology, exclusive of related service revenue.
- Using other companies' proprietary technology or intellectual property in a unique way does not satisfy this requirement.
- Consulting companies, professional service firms, resellers, and others are not eligible.
- Financial information provided must clearly separate revenue derived from the sale of products that incorporate the applicant's proprietary technology from service revenue.



### Questions?

For questions or more information, contact **Brooke Furman** or **Gavin Graves** at [Fast500@deloitte.com](mailto:Fast500@deloitte.com).