

Where's the money in business models? [Find out](#)

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Center for the Edge



The big shift in business models

Fall 2016

Featured insights

Is your business model built for flow?

Using the ever-expanding flows of real-time data to simply to do what you've always done, *cheaper* and *faster*, may be a missed opportunity. Center for the Edge director John Hagel, Deloitte LLP, and Paul Sallomi, US technology leader, Deloitte LLP, explore the potential for new models of value creation and capture, using the Internet of Things (IoT) as an illustration of the possibilities.

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Where's the money? Business model innovation in the digital era

John Hagel, Peter Schwartz, senior vice president for Global Government Relations and Strategic Planning, and Mia de Kuijper, senior vice president, senior strategy advisor at Salesforce, discuss how powerful analytic tools, artificial intelligence, and a flood of real-time data are creating an opportunity to fundamentally re-think business models at this year's Dreamforce conference.

MORE

Local Motors: Driving innovation with micro-manufacturing

[Local Motors](#) is putting business model innovation to work and demonstrating the potential for small-scale distributed manufacturing networks. Explore the company's micro-manufacturing plant near Phoenix and learn more about their crowd-sourced automobile design system in this multimedia essay published with NewCo Shift.

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Live from Sibos 2016 Geneva

What turns a new technology or approach into something profoundly disruptive to the marketplace? In this video from the conference, [John Hagel](#) and [Val Srinivas](#) explore Patterns of Disruption in wholesale banking.

[READ THE FULL REPORT](#)

Thanks for your vote!

In our last newsletter, we asked you to vote for John Hagel to speak at the 2017 SXSW conference. We're pleased to share that he was selected to speak on the topic of [Robots can restore our humanity](#). Hope to see you at SXSW in the Spring.

[READ JOHN'S BLOG ON THE TOPIC](#)

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