



Cloud Managed Services can help Deloitte clients by simplifying the management of existing and new cloud workloads

Scalability, agility, rapid deployment, technology on-demand. These are just a few of the potential benefits companies stand to gain with a move to the cloud. However, that move doesn't end with a data migration. It's an ongoing journey. And that journey requires fresh thinking about infrastructure and management.

With traditional, non-cloud models, companies manage the entire spectrum of their IT function. Migrating data workloads to the cloud helps by enabling companies to reduce their physical IT infrastructure, but the majority of cloud providers don't offer other critical IT management services. As a result, many organizations that want to leverage the cloud find it difficult because they don't have the resources and skill sets necessary to operate effectively in a cloud-based environment.

There's a better way. Deloitte's Cloud Managed Services (CMS) can work with you to design, build, and operate end-to-end, turnkey cloud solutions, including management of cloud-based infrastructures that contain critical business applications. What's more, our OpenCloud cloud management platform can accelerate and automate our best to leading practices across seven multi-disciplinary areas, with tailored solutions that provide the scalability, agility, and rapid deployment capabilities that can help you realize the transformative value of the cloud.

Deloitte offers Cloud Managed Services across the hyper-scale cloud service providers to assist clients at every stage of their cloud journey.

Infrastructure Management

Provision cloud environments, proactively manage all systems and adhere to defined service levels

Service Management

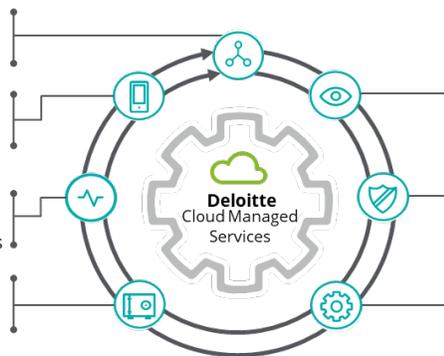
Around-the-clock professionals to review alerts and manage incidents

Application Management Services

Provide application development, maintenance, and operational support for critical business applications

Automation and Devops

Flexible framework to rapidly deploy full-stack solutions



Cyber Security

Enable accelerated deployment of security configurations, processes, and policies for full-cycle security operations

Risk and Compliance

An end-to-end Compliance Risk Management Framework standardizes design, assessment, implementation, and continuous improvement

Optimization and Transparency

A holistic view into the cloud landscape and empirical data on usage and consumption designed to optimize solution footprints

Gartner has named Deloitte a worldwide Leader in its 2019 Magic Quadrant for Public Cloud Infrastructure Professional and Managed Services, Worldwide*

*Gartner. (2019, February). *Magic Quadrant for Public Cloud Infrastructure Professional and Managed Services, Worldwide*

Flexible integration and delivery options

| | Deloitte OpenCloud Management Platform | Client Cloud Management Platform |
|--|---|---|
|  Build | Accelerated deployment and configuration of new client environments by leveraging Deloitte’s library of automation and runbook templates | Custom build, configuration, and deployment timelines designed to meet unique client requirements and incorporate Deloitte best practices |
|  Manage | Integrated suite of managed and security services available on demand and delivered using the Deloitte OpenCloud platform and support processes | Customized set of managed and enterprise-grade security services delivered using client’s own cloud management platform and support processes |
|  Operate | Around-the-clock support and incident remediation from Deloitte’s worldwide delivery team | Around-the-clock support and incident remediation from Deloitte’s worldwide delivery team |

How Deloitte can help

Deloitte CMS follows a holistic, integrated approach that supports the major cloud providers such as AWS and Google Cloud. Our specialized resources have an in-depth understanding and strong track record of delivering cloud solutions to clients across a broad range of industries. Further, Deloitte is specifically positioned to design, execute, and manage a comprehensive strategy that puts cloud technologies in service of your vision for the future.

With CMS and OpenCloud, we can help you realize both short and long-term benefits with your cloud deployment such as:

- Outcomes targeted to business value and strategic objectives
- Multi rapid-cloud deployments configured and managed to your specific needs and budgetary goals
- Reduced, or restructured, costs with pay-as-you-go cost models to enable scalability and agility
- Enhanced performance enabled by freeing resources to focus on value-added activities
- Enhanced security and compliance capabilities for peace of mind
- Ongoing guidance and support from strategy, to deployment, to continued operation

Success Stories

Large Pharmaceutical Company

- Migrated to fully-cloud-based, managed, big data and analytics platform
- Automated approach to meeting regulatory requirements
- Ongoing global build out with reusable automation

Higher Education

- Migrated a student management system to a cloud-based infrastructure
- 24x7, live support for change requests and incident management
- Business transformation to achieve quicker release cycles, cost effectiveness, scalability, and agility

Large Media Company

- Financial transformation with new SAPERP landscape
- Migration plan to help reduce risk for data transfer to cloud
- Scalable environment, automated scripts for future builds and customized protection for PII data

Why Deloitte

We can help you define a clear, efficient, and cost-effective business strategy that can provide your organization with a stable, scalable platform designed to support continued growth in an increasingly competitive market. Let our experienced team of professionals guide you into the cloud today and show you how the right strategies, technology, and resources can lift your business to new heights.

Start the conversation. To learn more, visit <https://www.deloitte.com/us/cloudmanagementservices>

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