Cloud solutions

Cloud has caused the pace of innovation to accelerate. In this new reality, sustained competitive advantage can only be achieved by applying your resources to the right problems, at the right time, with the right strategy. Keep that work in-house and you may not be able to maintain pace with your competitors. Choose a strategic partner focused solely on a narrow set of cloud management services and you may not get the broad perspective and agility that your business will need over time.

At Deloitte, we can provide dedicated, active, scalable management of your cloud platforms and applications to help you set the pace of change in your industry. We do that, not by simply throwing resources at your challenges, but instead by understanding every dimension of those challenges—the strategic business goals, market dynamics, human capital, and technology assets that frame your cloud journey. We look at how factors such as changing regulations and internal stakeholder priorities impact your requirements. We then leverage our secure platform and worldwide network of specialists to provide end-to-end, turnkey, 24/7 services for both legacy and cloud environments.

In short, we go beyond the routine to help you not only maintain a high-performing and agile system but also to help you evolve a highly competitive and innovative company.

Cloud enablement & managed services

Deloitte’s business insight, coupled with turnkey, on-demand cloud management offerings, can relentlessly amplify the value you can achieve along every step of your cloud journey.

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“Named

“A worldwide leader in Digital Operations Management Consulting based on breadth and depth of capabilities.”

— Kennedy

Overview > Strategy & Readiness > SaaS Implementation > Custom Implementation > Migration > Deloitte Cloud Solutions > Managed Services
When you move a core business function to cloud, you need to know that you’re solving problems—not creating new ones. Does your cloud solution address your strategic and business imperatives while mitigating multiple layers of delivery and market risks? Do you have the service-level agreements in place that cover you today—and that adapt to changing conditions and demands?

To answer these questions and others effectively, you need a provider who understands the full range of internal and external dynamics that impact your cloud journey. It doesn’t matter whether you’re upgrading your enterprise resource planning software, licensing one of Deloitte’s commercial-grade analytics software offerings, re-architecting a custom software package for cloud—or doing that much and more. Transformative value comes only when those initiatives account for you: your business, your industry, your technology, your people.

Deloitte’s cloud enablement and managed services provide broad, scalable alternatives designed to move you constantly forward on your cloud journey. Our technology and business practitioners work together to help you realize persistent, powerful change. We look again (and again) at your business and operating models to unearth new opportunity and produce meaningful results. With real-time monitoring, always-on support, iterative enhancements, and industry-leading security approaches, we take on the hassle of managing your technology portfolio—so that you can focus on growing your business.

Deloitte’s cloud enablement & managed services offerings include

**Managed services**
Traditional managed services through a ticket system, managed to commercial service-level agreements and typically modeled on existing client processes.

**Custom enablement services**
Fundamental automation of traditional managed services so that teams are largely self-enabled, with few if any tickets. Typically involves significant re-engineering of existing IT processes.

**Business process as a service**
Cloud-enabled business services built on SaaS products and Deloitte’s differentiated capabilities, analytics, and industry-specific insights. Examples include payroll management, supply chain planning, and global tax services.

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**Named**

“A global leader in Business Analytics Consulting and System Integration Services based on capability and strategy.”

— IDC²
The you\textsuperscript{5} advantage

The value you derive from cloud depends on five factors. The first two—your project parameters and the technology—are givens. True transformation comes when your advisor has deep understanding of the other three—your business, industry, and cultural dynamics. Deloitte applies that understanding relentlessly to create exponential value at every turn and address the key issues that motivate your stakeholders.

“Moving to the cloud doesn’t make sense if we’re not ultimately creating competitive advantage and improving the quality of our technology services.”

— Business executive

“We need a partner who can improve the productivity of our IT team and support rapid adoption at the speed of business.”

— IT executive

“It’s not just about time to deployment. It’s also about time to value. If we can’t do it ourselves efficiently and cost-effectively, we need a strategic partner who can.”

— Security executive

Going global (with a staff of two)

International distributor connects supply chain 24/7 with managed services from Deloitte

After a period of acquisitions that expanded its footprint from North America to Europe, Australia, and Asia, a large distributor of equipment for the oil and gas industries needed to align its operations on one enterprise resource planning platform—and do it fast. We helped them implement SAP’s S/4 Hana cloud solution in one global instance with a single hosting provider. Drawing on our understanding of the client’s supply chain and IT infrastructure, we built a business case showing how application maintenance and cloud managed services from Deloitte could cut costs by more than 66 percent while providing the scalability, availability, speed and security that the client needed. As a result, the client was able to move its global organization to the cloud—with an in-house staff of just two employees.
Get to the future Faster

Deloitte helps amplify value through cloud management services

01
Deloitte manages the client environment with the understanding of the business context and rationale behind IT decisions, and so helps with proactive management.

02
We have deep experience providing a full range of legacy, cloud, and hybrid management services, which we can continue for as long as you need.

03
We offer flexible contracting models to provide you with world-class methods, processes, and tools designed to drive productivity and quality.

04
Deloitte can plan and execute your whole cloud strategy, implementation, and migration, providing efficiency at multiple layers of your evolving IT environment.

05
As part of our cloud services team we have consultants practiced in regulatory, compliance, risk, and resilience across industries.

Cloud enablement and cloud services is one component of Deloitte’s end-to-end cloud services. For more insights and information across the cloud journey, please visit deloitte.com/us/cloud.

“A global leader in Customer-Facing Service Operations Consulting based on capabilities.”
— ALM Intelligence

Get in touch

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Footnotes:
1 Source: Kennedy Consulting Research & Advisory; Digital Operations Management Consulting.

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