



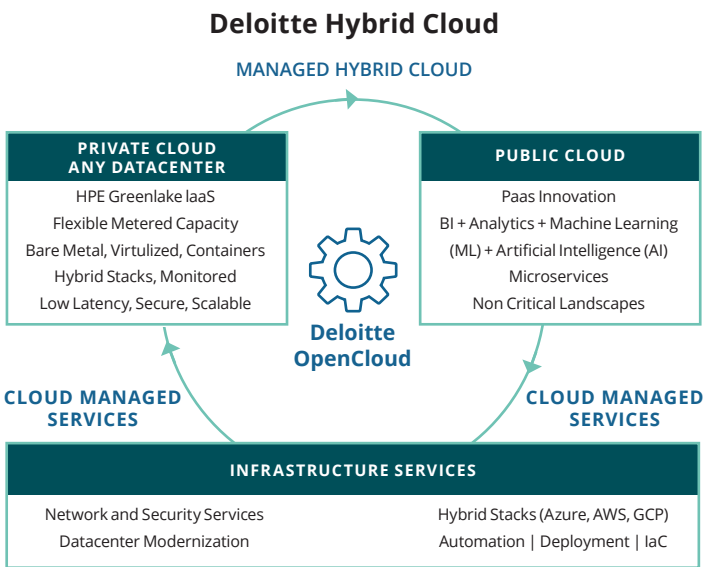
The new world is hybrid. Choose the right mix of private and public cloud for you.

Are you ready to transform your business and take advantage of the value and benefits that Deloitte's managed hybrid cloud has to offer? At every step along your cloud journey, Deloitte brings the right mix of HPE certified talent, end-to-end cloud capabilities, and technical relationships to help you unlock the possible within your enterprise. By working together, we can help you solve your biggest challenges, accelerate time to value, and deliver the outcome to support your business.

Deloitte Hybrid Cloud, powered by HPE Greenlake

Run anywhere

Deloitte's cloud practice aims to bring globally consistent, end-to-end capabilities on top of reliable solutions to help you rapidly innovate and transform your enterprise on our hybrid platform. Powered by HPE Greenlake and leveraging Deloitte's cloud managed services, we help solve your business challenges with an outcome-based solution.



Innovated, demonstrated end-to-end solutions

SAP S/4 HANA on HPE hybrid cloud
Intelligent digital core, scalable, clean ERP, secure data

HPE turnkey IoT
Azure Stack IoT, edge to core use cases

M&A spin out
Shorten TSA, Accelerated provisioning

IT transformation / datacenter modernization
Datacenter exit and rationalization

App modernization
Rationalizing legacy applications

XaaS
Defined business model and approach to integrate one or all of our solutions for an anything-as-a-service approach

DELOITTE CYBER SECURITY SERVICES | DELOITTE CLOUD MANAGED SERVICES (CMS)

Experience across major industries

- LIFE SCIENCES AND HEALTH CARE**
- SAP S/4 transformation
 - IT transformation, datacenter modernization

- CONSUMER AND INDUSTRIAL PRODUCTS**
- Smart factory, connected consumer
 - SAP S/4 transformation
 - IT transformation, datacenter modernization

- TECHNOLOGY | MEDIA | ENTERTAINMENT**
- SAP S/4 transformation
 - IT transformation, datacenter modernization

- ENERGY, RESOURCES, AND INDUSTRIALS**
- SAP S/4 transformation
 - IoT enabled asset monitoring and maintenance • AI/ML

Leverage our experience

With robust capabilities in cloud automation and application modernization, backed by our unparalleled industry and business innovation experience, Deloitte can help get you on the road to a better, stronger tomorrow.

10,000+

CLOUD PRACTITIONERS*

6,500+

CLOUD-TRAINED PRACTITIONERS*

26

GLOBAL DELIVERY CENTERS

28

DIGITAL STUDIOS

10

CLOUD STUDIOS

*Deloitte Consulting LLP



Enterprise-ready solutions



Certified solution architects



Dedicated team of experienced cloud professionals

Elevate your possible

Transformation powered by Deloitte's innovation, experience, hybrid cloud capabilities, and commitment to your success



Deloitte was named a **global leader in public cloud infrastructure managed and professional services** based on completeness of vision and ability to execute by Gartner¹



Deloitte was named the **HPE Global System Integrator Partner of the Year 2019²**



Global network of **HPE-certified professionals** embedded into our world-class cloud services practice.



Deloitte and HPE are **respective leaders** in SAP market for innovation and platform market share.³

¹Gartner, Magic Quadrant for Public Cloud Infrastructure Professional and Managed Services, Worldwide, Craig Lowery, Scot MacLellan, Ross Winsler, To Chee Eng, 26 February 2019

²HPE, Celebrating HPE Partners for outstanding performance and commitment to customers, June 18, 2019.

³Deloitte has won the SAP Pinnacle Award in 2018

The Deloitte difference

- End-to-end HPE capabilities: cloud strategy, business case, design and engineering, cloud native development, migration, security, and managed services
- Extensive experience delivering global cloud and infrastructure programs for a range of industry sectors
- Deep experience in all aspects of cloud transformation technology, change management, training, onboarding, financials, governance, and operating models

Let's talk

Deloitte's cloud infrastructure and engineering practice:

Bob Black
Hybrid Cloud Lead
Deloitte Consulting LLP
bobblack@deloitte.com

Myke Miller
Deloitte Hybrid Cloud Lead
Deloitte Consulting LLP

Technical solutions and delivery:

Scott Kimbel
Deloitte Hybrid Cloud Technical Lead
Deloitte Consulting LLP
skimbel@deloitte.com

Balbir Wadhwa
Deloitte Hybrid Cloud Technical Lead
Deloitte Consulting LLP
bawadhwa@deloitte.com

Sales and opportunities:

Mitch Hall
Alliance manager
Deloitte Consulting LLP
MitHall@Deloitte.com