Digital Solutions...which grow in value when used together

**Improved Inputs**
- Physical Data Files
  - Contracts
  - Specs
  - Bills of Materials
- Unstructured Databases
  - Supplier Spend
  - Accts Payable
- Movement of Goods Tracking
  - Deliveries
  - Demand
  - Material Consumption
  - Receipt of Goods
- Third-Party Data
  - Supplier Data
  - Social Media
  - Commodity Trends
  - Duties & Tariffs
  - Country Risk
  - Third-party Payment Clearing

**Improved Decision Making & Efficiency**
- Extract Data from Physical Documents
- Intelligent Content
- Cognitive Computing
- Advanced Should Costing
- Cyber Tracking
- Collaboration Networks
- Advanced Visualization
- Robotics
- Blockchain

**Results**
- Predictive S2C
  - Insights and strategies
  - Decision support
  - Cost leadership
- Automated P2P
  - Process excellence
  - Efficiency and effectiveness
- Proactive SRM
  - Assurance of supplies
  - Risk mitigation strategies
  - Supplier and category strategies