



Deloitte Corporate Finance LLC

## Deloitte Corporate Finance LLC Advises BMC Enterprises, Inc. on its Sale to Breedon Group plc

Deloitte Corporate Finance LLC ("DCF") acted as the exclusive financial advisor to BMC Enterprises, Inc. (BMC, or the Company) in its sale to Breedon Group plc (Breedon).

Based in St. Louis, Missouri, BMC is a regional, family-owned and operated, vertically-integrated provider of ready-mixed concrete, aggregates, precast concrete, and other building products headquartered in St Louis, Missouri. BMC is led by an experienced management team with an impressive track record of organic and inorganic growth, including over 20 acquisitions in the last decade. BMC is highly committed to growth across the infrastructure, commercial, and residential end markets, and has experienced Revenue and Adjusted EBITDA (Earnings before interest, taxes, depreciation, and amortization) CAGRs (Compound annual growth rates) of approximately 12% and 22%, respectively, and currently has over 400 million tonnes of reserves and resources<sup>1</sup>.

The acquisition of BMC represents a compelling opportunity for Breedon to launch its third platform in the US. BMC's performance track record over a sustained period positions it in an attractive market, setting the stage for significant future growth.

"We are extremely pleased with the outcome of the transaction and attribute our success to the invaluable support provided by DCF. Their dedicated team went above and beyond to connect us with the perfect partner, setting the stage for our business to flourish even further. The DCF team were true professionals and instrumental in helping us get a very intricate deal across the finish line with a UK based, publicly-traded strategic making their first investment in the United States." said Nathan McKean, former CEO of BMC.

Eric Andreozzi, managing director at Deloitte Corporate Finance LLC, added, "We are proud to continue our strong track record of assisting family-owned and operated companies. It was a pleasure to work with the BMC and Breedon teams on this transaction, and we look forward to seeing the next phase of growth for the Company."



BMC Enterprises, Inc.

has been acquired by



Breedon Group plc

---

The undersigned acted as exclusive financial advisor to BMC Enterprises, Inc.

---

**Deloitte.**

Deloitte Corporate Finance LLC



Deloitte Corporate Finance LLC

### **About BMC Enterprises, Inc.**

Founded in 1925 and headquartered in St Louis, Missouri, BMC is a leading regional ready-mixed concrete, aggregates, precast concrete, and other building products business with a diverse range of end customers and markets. BMC operates five hardstone quarries, seven sand and gravel facilities (including river dredging operations), 44 ready-mix concrete plants and nine building products facilities. The business is predominantly located in Missouri, with further operations in Illinois and Arkansas. For additional information, please visit <https://bmcenterprises.com/>.

### **About Breedon Group plc**

Breedon Group plc, a leading vertically-integrated construction materials group in Great Britain, Ireland and the USA, delivers essential products to the construction sector. Breedon holds c.1bn tonnes of mineral reserves and resources with long reserve life, supplying value-added products and services, including specialty materials, surfacing and highway maintenance operations, to a broad range of customers through its extensive local network of quarries, ready-mixed concrete, and asphalt plants.

The Group's two well-invested cement plants are actively engaged in a number of carbon reduction practices, which include utilising alternative raw materials and lower carbon fuels. Breedon's 4,450 colleagues embody their commitment to 'Make a Material Difference' as the Group continues to execute its strategy to create sustainable value for all stakeholders, delivering growth through organic improvement and acquisition in the heavyside construction materials market. Breedon shares (BREE) are traded on the Main Market of the London Stock Exchange and are a constituent of the FTSE 250 index. For additional information, please visit <https://www.breedongroup.com/>.

### **About Deloitte Corporate Finance LLC**

Deloitte Corporate Finance LLC, a broker-dealer registered with the U.S. Securities and Exchange Commission (SEC) and member of the [Financial Industry Regulatory Authority \(FINRA\)](#) and the [Securities Investor Protection Corporation \(SIPC\)](#), is an indirect wholly-owned subsidiary of Deloitte Financial Advisory Services LLP and affiliate of Deloitte Transactions and Business Analytics LLP. Investment banking or other services that would require registration as a broker-dealer with the SEC and membership in FINRA would be provided exclusively by DCF. For more information, visit [www.investmentbanking.deloitte.com](http://www.investmentbanking.deloitte.com). Please see [www.deloitte.com/us/about](http://www.deloitte.com/us/about) for a detailed description of the legal structure of Deloitte LLP and its subsidiaries. Certain services may not be available to attest clients under the rules and regulations of public accounting.



Deloitte Corporate Finance LLC

For more information, please contact our professionals:

**Eric Andreozzi**

Managing Director

Deloitte Corporate Finance LLC

+1 704 904 7030

**Steven Blaser**

Senior Vice President

Deloitte Corporate Finance LLC

+1 704 619 6418

*Prior engagement performance is no guarantee of future performance and may not be representative of the experience of other clients. This communication is for informational purposes only and is not intended as an offer or solicitation for the purchase or sale of a security.*

Deloitte Corporate Finance LLC (DCF), a broker-dealer registered with the U.S. Securities and Exchange Commission (SEC) and member of the [Financial Industry Regulatory Authority \(FINRA\)](#) and the [Securities Investor Protection Corporation \(SIPC\)](#), is an indirect wholly-owned subsidiary of Deloitte Financial Advisory Services LLP and affiliate of Deloitte Transactions and Business Analytics LLP. Investment banking or other services that would require registration as a broker-dealer with the SEC and membership in FINRA would be provided exclusively by DCF. For more information, visit [www.investmentbanking.deloitte.com](http://www.investmentbanking.deloitte.com). Please see [www.deloitte.com/us/about](http://www.deloitte.com/us/about) for a detailed description of the legal structure of Deloitte LLP and its subsidiaries. Certain services may not be available to attest clients under the rules and regulations of public accounting