

**Deloitte Corporate Finance LLC** 

# Deloitte Corporate Finance LLC Advises JohnsByrne Company on its Sale to a Connecticut based Industrials PE Firm

Deloitte Corporate Finance LLC ("DCF") acted as the exclusive financial advisor to JohnsByrne Company (JohnsByrne, or the Company) on its sale to a Connecticut based Industrials PE Firm.

Founded in 1959, JohnsByrne is a leading provider of premium folding carton packaging and specialty print solutions serving a diverse set of consumer end markets.

JohnsByrne delivers high levels of service and craftsmanship to customers across North America, by leveraging its leading International Organization for Standardization (ISO)-certified facility, cutting-edge printing technology, and state-of-the-art equipment. The acquisition of JohnsByrne will empower the Company to continue its pursuit of future organic and inorganic growth endeavors, while also advancing and diversifying its product portfolio and customer-centric sales strategy.

"JohnsByrne is thrilled to enter into a partnership with an organization that aligns with our vision for the future expansion of the Company, as well as our unwavering dedication to our customers, employees, JOHNSBYRNE<sup>®</sup> press the limits

JohnsByrne Company

has been acquired.

The undersigned acted as exclusive financial advisor to JohnsByrne Company



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and suppliers," said JohnsByrne CEO Corey Gustafson. "During the past 64 years, we have been fortunate to build a client list that includes some of the most prestigious corporate brands in the country, creating memorable and distinctive packaging solutions that elevate their brand presence. Now, our new partnership will bring exciting new strategic and financial capabilities to our business. Together we will be able to further strengthen our ability to deliver even more on our promise to 'press the limits' of packaging innovation and performance."

Will Frame, CEO of Deloitte Corporate Finance LLC, added, "We are proud to add to our strong track record of helping family-owned and operated companies through transformational deal processes. It was a pleasure to work with the JohnsByrne on this transaction, and we look forward to seeing the next phase of growth for the Company." Additionally, Bill Kerkam, Managing Director at Deloitte Corporate Finance, added, "This transaction follows a series of successful M&A outcomes in the folding carton space and represents continued investor interest in fiber-based packaging assets. We look forward to following the success of JohnsByrne and our continued work in the sector."



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## **About JohnsByrne Company**

Founded in 1959 in Chicago, JohnsByrne is a leading manufacturer of premium folding carton packaging and specialty print solutions. The Company sells to a diverse set of health and beauty, consumer, entertainment, spirits, and financial services customers throughout North America. Over its more than six-decade history, JohnsByrne has established a strong reputation for delivering leading customer service, packaging design innovation, and high-quality products. To learn more about JohnsByrne please visit johnsbyrne.com.

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