



Deloitte Corporate Finance LLC

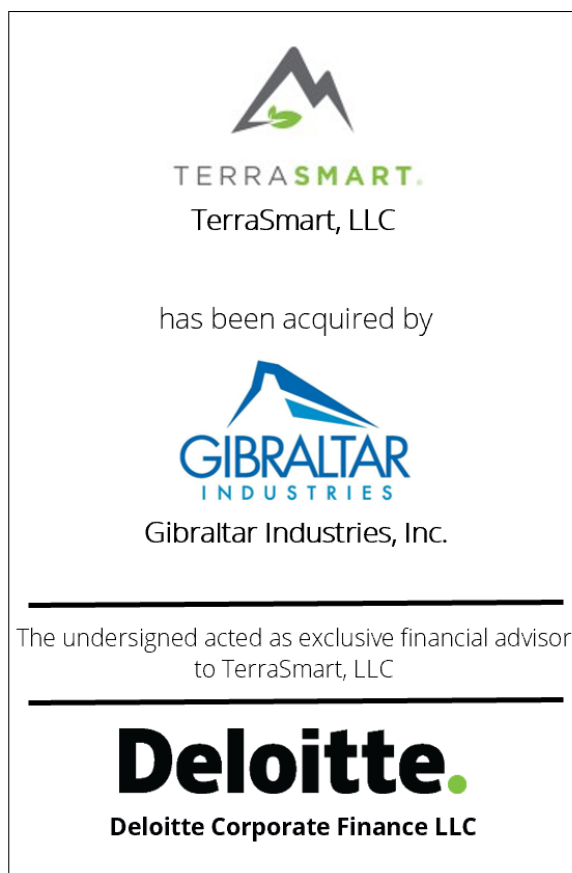
Deloitte Corporate Finance Advises TerraSmart LLC on its Sale to Gibraltar Industries, Inc.

Deloitte Corporate Finance LLC ("DCF") acted as the exclusive financial advisor to TerraSmart LLC ("TerraSmart" or the "Company"), a leading provider of screw-based, ground-mount solar racking technology, on its sale to Gibraltar Industries, Inc. (Nasdaq: ROCK) for \$220 million.

Headquartered in Fort Myers, Florida and led by founder and President Ryan Reid, TerraSmart has over ten years of experience designing, engineering, and manufacturing turnkey solar solutions. The Company markets two primary offerings under the GLIDE (fixed-tilt) and TerraTrak (single-axis tracker) brand names. TerraSmart's innovative, integrated, and proprietary screw-based racking solutions have allowed it to transform the solar industry by converting tough, arduous soils in rocky and hilly terrains into buildable sites for clean energy production.

"The Deloitte Corporate Finance team was instrumental throughout every stage of the deal process and by our side the entire way. Their deal expertise, extensive experience working with entrepreneurial-based companies, and in-depth knowledge of the renewables sector led to a successful transaction and optimal outcome for our shareholders. We truly appreciate and value the guidance and dedication DCF provided in delivering top-notch execution, and we could not have picked a better advisor," said Ryan Reid, Founder and President, TerraSmart.

"Ryan has built an exceptional team at TerraSmart that brings innovative solutions and helps enable customers to enhance their project development. With a fulsome portfolio of products and services, the new combined entity will be positioned to offer more value to customers and contribute to the broader effort of making renewable energy more readily available," said Keith Adams, managing director, Deloitte Corporate Finance LLC.





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About TerraSmart LLC.

TerraSmart LLC, based in Fort Myers, Florida, is a vertically-integrated solar solutions provider that has transformed the solar installation landscape by turning tough, arduous soil locations into buildable sites for clean energy production using proprietary screw-based racking and foundations. The Company provides technologically-driven, turnkey designs and installation services to commercial and utility-scale clients across the United States.

About Gibraltar Industries, Inc.

Gibraltar Industries, Inc. (Nasdaq: ROCK) is a leading manufacturer and provider of products and services for the renewable energy, conservation, residential, industrial, and infrastructure markets. The Company has a three-pillar strategy centered around business systems, portfolio management, and organization and talent development. Gibraltar primarily provides services in North America with a commitment to creating value-added services for its customers.



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