



Deloitte Corporate Finance LLC

Deloitte Corporate Finance LLC Advises Irvin Products LLC, a subsidiary of Piston Group LLC, in its acquisition of A. Lava & Son Co.

Deloitte Corporate Finance LLC ("DCF") acted as the financial advisor to Irvin Products LLC ("Irvin Products" or the "Company"), a subsidiary of Piston Group, on its acquisition of A. Lava & Son, a leading cover supplier to the North American mattress market.

Headquartered in Pontiac, Michigan, Irvin Products assembles a wide variety of interior automotive and aerospace products including seat covers, visors, armrests, consoles, and custom accessories. The Company operates six facilities across the United States and Mexico where it offers a broad array of production capabilities. The Company's products serve critical functions in the automotive and aerospace supply chain delivered through an innovative and service-centric platform.

Established in 1917, A. Lava & Son Co. ("A. Lava") is the largest 'Made in USA' mattress cover producer including zip-on mattress covers, quilted products, foundations, roll packaging, and bedding textiles. A. Lava & Son Co. specializes in product design, contract sewing, and contract manufacturing.

This acquisition expands Irvin Product's footprint into the Mid-west region and further diversifies the company's growing list of markets, products and end customers. Tony Blanchard, managing director at DCF added, "The A. Lava acquisition adds a complementary end-market to the Piston Group portfolio while continuing to leverage Irvin's production skillset and resources to help expand and grow in the mattress cover and bed-in-a-box segments."

Irvin
Irvin Products LLC
(a subsidiary of Piston Group)


PISTON GROUP
has acquired


A. LAVA & SON
EST. 1917
A. Lava & Son Co.

The undersigned acted as exclusive financial advisor to Irvin Products LLC

Deloitte.
Deloitte Corporate Finance LLC



Deloitte Corporate Finance LLC

About Irvin Products LLC

Headquartered in Pontiac, Michigan, Irvin Products LLC is a subsidiary of Piston Group LLC, a designer and manufacturer of automotive parts. Irvin Products manufactures seat covers, visors, consoles, armrests, and other interior accessories for customers in the automotive and aerospace industries.

About Piston Group LLC

Piston Group LLC, comprising of Piston Automotive, Irvin Products, Detroit Thermal Systems, and AIREA, is headquartered in Southfield, Michigan. Piston Group designs, engineers, assembles and manufactures a wide variety of automotive parts and systems. Piston Group was founded in 1995 by Vinnie Johnson, and is one of the largest private, minority-owned automotive suppliers in North America.

About A. Lava & Son Co.

A. Lava & Son Co., based in Chicago, Illinois, is one of the largest manufacturers and distributors of mattress components in the United States. A. Lava & Son Co. specializes in product design, contract sewing, and contract manufacturing. With multiple facilities in North America, A. Lava & Son Co. offers a wide variety of mattress component solutions for its customers.

For more information, please contact our professionals:

Kevan Flanigan

Managing Director

Deloitte Corporate Finance LLC

+1 213 268 5696

Tony Blanchard

Managing Director

Deloitte Corporate Finance LLC

+1 312 486 1640

For media inquiries, please contact:

Shelley Pfaendler

Public Relations

Deloitte

+1 212 492 4484

spfaendler@deloitte.com

Prior engagement performance is no guarantee of future performance and may not be representative of the experience of other clients. This communication is for informational purposes only and is not intended as an offer or solicitation for the purchase or sale of a security.

Deloitte Corporate Finance LLC (DCF), a broker-dealer registered with the U.S. Securities and Exchange Commission (SEC) and member of the [Financial Industry Regulatory Authority \(FINRA\)](#) and the [Securities Investor Protection Corporation \(SIPC\)](#), is an indirect wholly-owned subsidiary of Deloitte Financial Advisory Services LLP and affiliate of Deloitte Transactions and Business Analytics LLP. Investment banking or other services that would require registration as a broker-dealer with the SEC and membership in FINRA would be provided exclusively by DCF. For more information, visit www.investmentbanking.deloitte.com. Please see www.deloitte.com/us/about for a detailed description of the legal structure of Deloitte LLP and its subsidiaries. Certain services may not be available to attest clients under the rules and regulations of public accounting