



Deloitte Corporate Finance LLC


Deloitte Corporate Finance LLC Advises Pioneer Metal Finishing, LLC on its acquisition of Pilkington Metal Finishing, LLC

Deloitte Corporate Finance LLC (“DCF”) acted as the financial advisor to Wisconsin-based Pioneer Metal Finishing, LLC (“Pioneer”), a portfolio company of Aterian Investment Partners, on its acquisition of Utah-based Pilkington Metal Finishing, LLC (“Pilkington”). The acquisition of Pilkington by Pioneer is highly strategic and represents a continuation of Pioneer’s strategy of acquiring leading metal finishing businesses across North America. The acquisition provides additional scale and further entrenches Pioneer into the aerospace & defense and medical end markets. Additionally, Pioneer and Pilkington have a rich cultural fit and will utilize each other’s complementary capabilities and footprint to continue providing best-in-class quality and service to support their customers.


Based in Salt Lake City, Utah, Pilkington is a leading metal finishing business serving customers across a range of industries including aerospace & defense, medical devices, general industrial, consumer goods, etc. Pilkington’s core capabilities include anodizing, powder coating, wet coating, non-destructive testing, and heat-treating services. Together with Pioneer, the combined company is a leading outsourced metal finisher with locations across North America with experience serving a highly diverse set of end markets, including aerospace & defense, medical, automotive, industrial, and consumer goods.

“It is great to be partnering with the Pilkington family. They have a great business that builds upon our strategy to acquire metal finishing businesses across North America”, said Daniel Krasnow, Vice President, Aterian Investment Partners.


Tony Blanchard, Managing Director, Deloitte Corporate Finance LLC, added “It is exciting to see Pioneer executing on a thoughtful growth strategy and we anticipate bringing additional acquisition ideas to the table.”



Pilkington Metal Finishing, LLC
has been acquired by




Pioneer Metal Finishing, LLC
a portfolio company of



Aterian Investment Partners, LLC

The undersigned acted as financial advisor
to Pioneer Metal Finishing, LLC



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