

Driving growth for clients in 2016

In 2016, we saw the most dynamic year in Deloitte Corporate Finance LLC's history, with a focus on sell-side transactions, an increase in cross-border deals, an emphasis on advising private companies in executing transactions, and an active capital advisory practice providing debt and equity solutions to the middle market.

This heightened activity level has continued into early 2017 as we continue to help our clients confidently pursue liquidity, growth, and long-term advantage.

Global reach

- In 2016, Deloitte Corporate Finance Advisory deal teams across our global network of Member Firms advised on over **500** transactions, with cumulative deal values exceeding **USD \$60.8 billion**.
- Corporate Finance deal teams across the global network advised on the sale of over

250 businesses, with cumulative transaction values of approximately **USD \$30.8 billion** this past year.

- In 2016, Corporate Finance deal teams across the global network advised clients on the acquisition of over **250** businesses globally with cumulative transaction values of **USD \$30.0 billion**.
- Across the global network, over **240** transactions led by Corporate Finance deal teams involved cross-border counter-parties, with cumulative deal values in excess of **USD \$32.0 billion**.

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Representative Deloitte Corporate Finance LLC transactions in 2016



Global Software, Inc.
has completed a majority recapitalization with

THOMPSON STREET PARTNERS
Thompson Street Capital Partners

The undersigned acted as exclusive financial advisor to Global Software, Inc.

Deloitte.
Deloitte Corporate Finance LLC



IntegraColor Ltd.
has been acquired by

ORORA
Orora Limited

The undersigned acted as exclusive financial advisor to IntegraColor Ltd.

Deloitte.
Deloitte Corporate Finance LLC



S&D Coffee, Inc.
has been acquired by

Cott Corporation

The undersigned acted as financial advisor to S&D Coffee, Inc.

Deloitte.
Deloitte Corporate Finance LLC



Coastal Pacific Xpress Inc.
has been acquired by

VersaCold
VersaCold Logistics Services

The undersigned acted as exclusive financial advisor to Coastal Pacific Xpress, Inc.

Deloitte.
Deloitte Corporate Finance, Inc.
Deloitte Corporate Finance LLC



Original Additions TopCo Limited
has been acquired by

pdc brands
a portfolio company of

yellowwood PARTNERS
Yellow Wood Partners, LLC

The undersigned acted as the exclusive financial advisor to Original Additions TopCo Limited

Deloitte.
Deloitte LLP
Deloitte Corporate Finance LLC



Europa Sports Products, Inc.
has completed a merger with

LONE STAR
Lone Star Distribution
a portfolio company of

SHERIDAN
Central Business
Sheridan Capital Partners

The undersigned acted as exclusive financial advisor to Europa Sports Products, Inc.

Deloitte.
Deloitte Corporate Finance LLC




The Management Group, Inc.
has been acquired by

Magellan HEALTH.
Magellan Health

The undersigned acted as exclusive financial advisor to The Management Group, Inc.

Deloitte.
Deloitte Corporate Finance LLC



Gastro Health P.L.
has completed a recapitalization with

Audax Private Equity

The undersigned acted as exclusive financial advisor to Gastro Health P.L.

Deloitte.
Deloitte Corporate Finance LLC



Filtration-Systems Company Inc.
has been acquired by

CNI Commercial LLC
a subsidiary of

Chickasaw Nation Industries
Chickasaw Nation Industries Inc.

The undersigned acted as the exclusive financial advisor to Filtra-Systems Company, Inc.

Deloitte.
Deloitte Corporate Finance LLC



Strength of Nature Global, LLC
has been acquired by

Godrej CONSUMER PRODUCTS
Godrej Consumer Products Ltd.

The undersigned acted as the exclusive financial advisor to Strength of Nature Global, LLC

Deloitte.
Deloitte Corporate Finance LLC



Corporate Fund Syndication and Asset Management Businesses of First Sterling Financial, Inc.
has been acquired by

REGIONS
Regions Bank

The undersigned acted as exclusive financial advisor to First Sterling Financial, Inc.

Deloitte.
Deloitte Corporate Finance LLC



Konikoff Dental Associates, Inc.
has affiliated with

DCA
Dental Care Alliance LLC
a portfolio company of

HARVEST
Harvest Partners, LP

The undersigned acted as exclusive financial advisor to Konikoff Dental Associates, Inc.

Deloitte.
Deloitte Corporate Finance LLC



Advantage Community Holding Company LLC
has been acquired by

DentaQuest
DentaQuest LLC

The undersigned acted as exclusive financial advisor to Advantage Community Holding Company LLC

Deloitte.
Deloitte Corporate Finance LLC



Wright Medical Group N.V.
has divested its hip and knee business unit to

Corin
Corin Group plc

The undersigned acted as financial advisor to S&D Coffee, Inc.

Deloitte.
Deloitte Corporate Finance LLC



Plastic Packaging Inc.
has been acquired by

SONOCO
Sonoco Products Co.

The undersigned acted as exclusive financial advisor to Plastic Packaging Inc.

Deloitte.
Deloitte Corporate Finance LLC



SureID, Inc.
has completed a unitranche capital raise with

Goldman Sachs
Specialty Lending Group

The undersigned acted as exclusive financial advisor to SureID, Inc.

Deloitte.
Deloitte Corporate Finance LLC



Nothing Bundt Franchising LLC
has been acquired by

LL
Levine Leichtman Capital Partner

The undersigned acted as exclusive financial advisor to Nothing Bundt Franchising LLC

Deloitte.
Deloitte Corporate Finance LLC



Oak State Products, Inc.
has been acquired by

HEARTSIDE
Heartside Food Solutions LLC
a portfolio company of

Goldman Sachs
Vestor Capital Partners

The undersigned acted as exclusive financial advisor to Oak State Products, Inc.

Deloitte.
Deloitte Corporate Finance LLC




EPS Financial, LLC
a subsidiary of

Drake Enterprises, Ltd.
Meta Financial Group, Inc.

The undersigned acted as exclusive financial advisor to EPS Financial, LLC and Drake Enterprises, Ltd.

Deloitte.
Deloitte Corporate Finance LLC



Intelrad Medical Systems
has received an investment from

NOVACAP
Novacap

The undersigned acted as exclusive financial advisor to Intelrad Medical Systems

Deloitte.
Deloitte Corporate Finance LLC




The Execu|Search Group, Inc.
has completed a recapitalization with

HERITAGE
New Heritage Capital, LLC

The undersigned acted as exclusive financial advisor to The Execu|Search Group, Inc.

Deloitte.
Deloitte Corporate Finance LLC



Tiger-Sul, Inc.
an operating subsidiary of

H.J. BAKER & BRO., INC.
Platte River Equity

The undersigned acted as exclusive financial advisor to Tiger-Sul, Inc. and H.J. Baker & Bro., Inc.

Deloitte.
Deloitte Corporate Finance LLC




Continental Café Inc.
has completed a recapitalization with

HERITAGE
New Heritage Capital, LLC

The undersigned acted as exclusive financial advisor to Continental Café Inc.

Deloitte.
Deloitte Corporate Finance LLC



OneWater Marine Holdings, LLC
has completed a recapitalization with

Goldman Sachs

The undersigned acted as financial advisor to OneWater Marine Holdings, LLC

Deloitte.
Deloitte Corporate Finance LLC



Benchmark Hospitality International
has completed a merger with

GEMSTONE
Gemstone Hotels & Resort LLC

The undersigned acted as financial advisor to Benchmark Hospitality International

Deloitte.
Deloitte Corporate Finance LLC

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