Global trade departments face new challenges

The pressures and challenges facing global trade today are different from those experienced before, resulting in the need for new operating models that add more value and reduce costs, while still maintaining quality and transparency.

Outsource model

- Creates a streamlined approach to global trade compliance
- Enables access to leading global trade specialists and technology solutions
- Alleviates resource constraints, allowing the global trade department to focus on value-added global trade planning

Operate model: See beyond

- **In-house global trade leadership**: With Deloitte focused on operating agreed areas of your global trade function, internal leadership can focus on goals, strategy, direction, and executive decision making.
- **Investment**: The cost reduction and alleviation of resource constraints allows the company to reinvest in other areas of the business.
- **Technology**: Integrating data, process, and technological enhancements into the global trade department can improve efficiency and drive value.
- **Talent**: Solutions such as workforce redeployment, contract personnel, and talent transfers can reduce the challenges of hiring and retaining qualified global trade professionals.

"Large global enterprises are increasingly going beyond insourcing and outsourcing to a new tax operating model that provides access to leading edge technology and top talent, along with cost predictability."

Terri Lallue
Global Tax Transformation Leader, Deloitte Tax LLP

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myInsight: A cohesive platform

- The single place to go for you and your Deloitte Global Trade team
- Due date tracking and deliverables repository
- Automated document tagging
- Legal entity management
- Global trade compliance workflows
- Forms engine for data collection
- Client-defined taxonomy
- Self-service dashboards, reports, and analytics

Selecting your global trade operating model

Transformation is not one-size-fits-all. We will start by understanding your goals and what success looks like for you, focusing on your global trade department’s operations, technology, and talent.

Selecting your global trade operating model

Perform a complete assessment of your global trade department and capabilities.

Participate in a global trade lab experience focused on your potential unique transformation.

Develop a global trade roadmap that takes into account various operating models and configurations.

Global trade department value analysis

Global trade department assessment

Transformation road map

Helping you achieve your target operating model

Making your interests our own, we combine the rigor and experience to look at challenges in new ways that align with your goals.

Deloitte continues to make significant global investments in technology and continues to develop leading proprietary tools.

We bring deep experience in assisting multinationals with innovative and practical ways to address their complex compliance and reporting obligations around the world.

Where appropriate, our talent-centric firm is open to recruiting and retaining your global trade professionals to continue serving your department while offering additional career opportunities.

As a leader in digital transformation, we can help you chart a path to power certain repetitive activities through automation to harness data more effectively. We have advanced automation capabilities, including the integration of robotics and cognitive technologies.

Deloitte offers a relationship of trust, providing the right team with the right skills at the right time.

The robust engagement management of Deloitte teams offer the benefits of a centralized and local delivery model.

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