

Tax Management Consulting in the Middle East

Your strategic advisor for tax transformation

The role of the tax function in businesses across the Middle East (ME) is rapidly evolving.

Under a backdrop of accelerated changes to the global tax landscape and worldwide regulatory and reporting requirements, the ME itself has transformed its own tax footprint remarkably in the last few years. The combination of these global and regional factors mean that the tax function of businesses operating in the ME region are more important than ever.

Cost pressures, efficiency in delivery, real time visibility of tax obligations, expert technical advice and implementation of a digital roadmap are just some of the competing priorities that need to be balanced by in-house tax and finance teams.

Deloitte's Tax Management Consultancy (TMC) team in the ME region can help assist your business with these issues plus much more, as well as partner with you to ensure your tax function, tax technology and processes are prepared to meet the needs of tomorrow.



How can we assist businesses in meeting their objectives?



Tax Strategy & Operations (TSO)

Today's tax departments are going through a period of transition and facing unprecedented challenges and disruption.

The right strategy and operating model for the tax function can assist organizations to manoeuvre and adapt accordingly.

Our TSO service can assist clients in:

- ▶ Evaluating, designing and/or implementing a tax policy and strategy
- ▶ Designing and/or optimizing their tax operating models
- ▶ Understanding the roles and responsibilities of tax personnel
- ▶ Understanding, designing and implementing a tax control framework to minimize tax risks arising

Whether you have a growing or mature tax practice, our tax specialists will work with your tax team to find the right operating model for your business, help develop key performance indicators, help align the goals of the tax department with the overall objectives and vision of the business.



Tax Technology Consulting (TTC)

Building a high performing tax function is critical to tax transformation success. Effective use of technology, including data management, compliance and analytics, is a key piece.

Deloitte's tax technologists bring a wealth of technology and tax knowledge, and a disciplined approach, to create added value.

Our TTC team can help clients across all aspects of their tax technology journey. This can range from:

- ▶ Tax technology strategy
- ▶ Design of automated controls
- ▶ Design, build and implement of tax dash boards
- ▶ Implementation of tax technology tools such as tax platforms, tax engines and tax reporting solutions
- ▶ Enterprise Resource Planning (ERP) implementation support from a tax perspective

Our work aims to assist clients in their transformational path to gather requirements, design, build and test tax process and technology solutions, and deploy enterprise wide tax capability.



Global Compliance & Reporting (GCR)

Management of increasingly complex global compliance obligations and regulatory requirements is becoming more difficult.

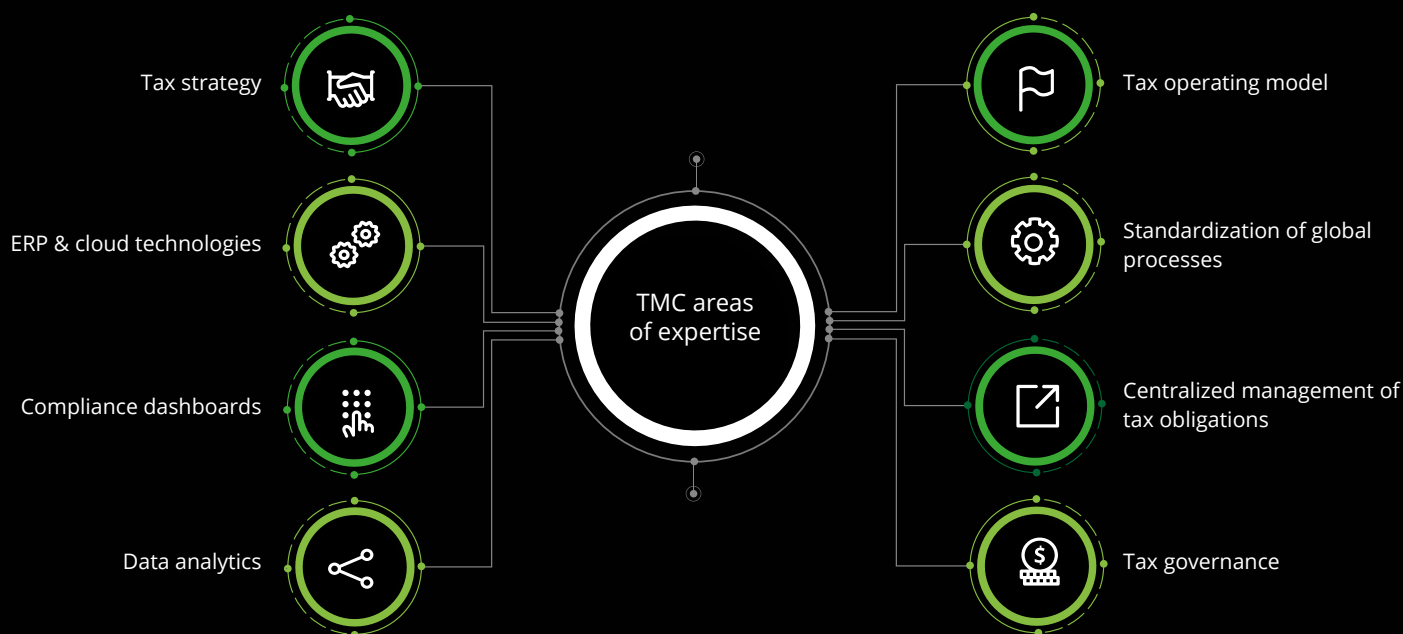
Deloitte's GCR offering provides clients with a centralized and streamlined approach to managing your compliance process along with a single point of contact for all your queries.

Our GCR specialists can add value to your compliance process through:

- ▶ Consistency: our global teams follow the same eight step process to ensure our clients have a clear and consistent roadmap for each compliance cycle.
- ▶ Real time visibility: our interactive dashboard solutions provide snapshots of your compliance process worldwide and a secure document storing and sharing solution.

Our centralized approach helps ensure your business takes a proactive approach to managing compliance risk and capitalizes on tax opportunities. Partnering together we can help you build a more efficient compliance process.

TMC areas of expertise



Meet our TMC team

Deloitte has a well experienced team based across the ME who works as part of our extensive global TMC network of 2,200 tax professionals worldwide. Our ME TMC specialists can help develop, enhance and transform your approach to dealing with the challenges of multi-jurisdictional tax operations so your business is compliant and prepared for the future world of tax in the Middle East and beyond.



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