

**Deloitte.**  
Legal



**Legal Management  
Consulting**

Experience the future of law, today

## Drivers

General Counsels are increasingly seeking to explore change and transform their legal function into a more mature and value-adding business partner. Ever-increasing day-to-day demands and stretched resources can impede their ability to make that transformation.

This is where Deloitte's experienced lawyers and consultants from a number of other disciplines step in. They collaborate to serve clients at all stages of the evolution from reactive task-accomplisher to proactive, value-creating strategist with a seat at their companies' decision-making table.

The journey begins with an assessment of where a client sits in the spectrum.

## Legal department operational maturity

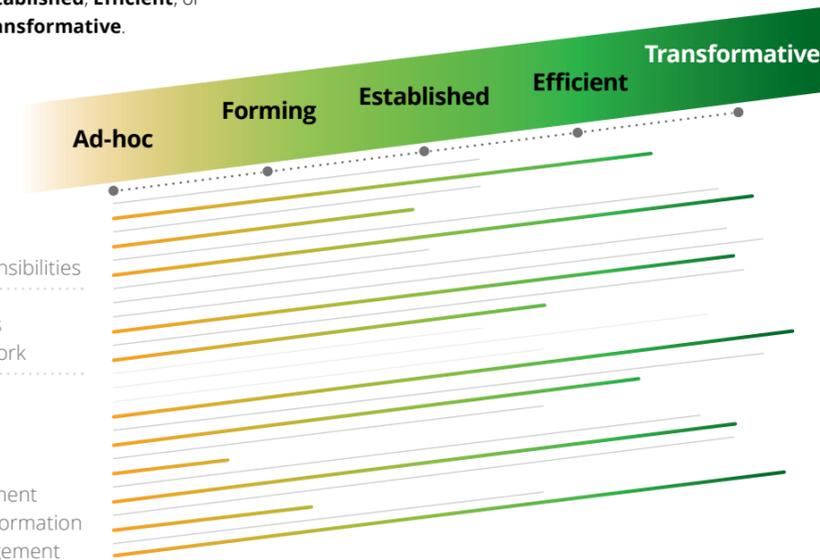
Each business's legal department has its own unique complexion of strengths and weaknesses so there is no out-of-the-box solution for across-the-board improvement.

That's why Deloitte's Legal Management Consulting (LMC) services begin with a thorough evaluation of a client's current state in an array of critical areas.

Each of these areas will be assessed along our maturity spectrum as **Ad-hoc, Forming, Established, Efficient, or Transformative.**



<b>Strategic direction</b>	Strategy Governance Roles and responsibilities
<b>Legal services</b>	Day-to-day tasks Strategic legal work
<b>Enablers</b>	People Process Technology Matter management Management information Legal risk management



## The value of a better *perspective*

The evaluation of the legal department paints a picture that allows Deloitte's LMC professionals to then collaborate with clients to set achievable short-term goals as well as a transformative long-term vision – to help the legal departments decide where to go and how to get there.

As the leader of the legal department, the General Counsel fulfills four main roles (which mirror those of the CFO), and each of the roles can add value. Balancing these roles and successfully allocating resources based on the organization's vision and strategy promotes exceptional results.

### The General Counsel's four roles



## Our services

### Our approach

Deloitte's LMC services were developed by lawyers for lawyers in collaboration with experts from across Deloitte functions such as mainstream management consultancy, risk advisory, and tax management consulting.

The services are configured to identify opportunities to help the General Counsel and the legal department as a whole achieve their desired state.

### Our process

#### Assess

Our teams perform a deep dive assessment on the legal department operations as a whole or on specific issues important to the client, such as technology or organizational structure. The assessment also compares the client with peers and industry best practices.

The result is a detailed gap analysis of the current state versus the desired state of the organization.

#### Design

Following the assessment phase, the next stage is for our team to help clients establish a long-term vision for the department and prioritize the initiatives required to achieve it.

#### Execute

In the implementation of the strategic vision and priorities, our teams work with clients on the day-to-day execution of the action plan, and can also help with overall project management and communication with the stakeholders.

### Our delivery

We've been asked to help in the following areas:

- » Alignment of the legal department's activities with the organization's strategic priorities
- » Governance models for the legal department
- » Legal operating model design
- » Process improvement
- » Legal technology assessment and implementation
- » Sourcing advisory
- » Matter management
- » Legal spend
- » High-volume document review
- » Contract and obligations management (in areas such as NDAs, intra-group contracting, licensing and procurement contracting), including:
  - Process mapping & improvement
  - Drafting & automation readiness
  - Contract automation
- » Legal risk prevention and management in areas such as:
  - Intellectual property
  - Competition and anti-trust
  - Regulatory and compliance
  - Data privacy and cyber – security
  - Business integrity

# Experience the future of law, today

Deloitte's Legal Management Consulting teams work with clients who have made the decision to embrace disruptive factors such as **rapidly changing technology**, **globalization**, and an **ever-shifting regulatory landscape**.

With the right vision and approach, these external factors present legal teams with an opportunity to reinvent themselves as business partners at the highest levels of their organizations, advancing strategic initiatives and driving value across all geographies and business units.

## Contact Deloitte's LMC professionals

to learn more about transforming your legal operations.

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