

# Deloitte in Africa

We have unique capabilities and services in Audit, Tax, Consulting, Corporate Finance and Risk Advisory to partner with you at any stage of your Africa expansion strategy:



## Interested in Africa?



Do you want to access new markets?

If yes, Deloitte offers:

### Market entry strategy

- Market sizing
- Competitor analysis
- Market gap analysis
- Demand forecasting/economic modelling
- Regulatory environment and risks
- Supply chain analysis
- Need for local partner
- Vetting of local partner

### Audit

- Meeting statutory and other requirements
- Accounting and Financial Advisory
- Financial Institution Services

### Risk Advisory

- Company registration
- Board requirements
- Corporate M&A
- Industry regulations
- Governance principles
- Cross-border regulation
- Legal compliance

### Global employment services

- Relocations (including immigration and work permits)
- International assignment services
- Compensations and benefits
- International human resources

### Corporate Finance

- Advisory services
- Debt advisory
- Financial due diligence
- Independent business reviews
- Sponsor services
- Capital raising
- Identifying investment opportunities/acquisition targets
- Mergers and Acquisitions

### Tax - cross border

- **International tax services** – setup of tax compliance requirements in country
- **Transfer pricing** – implementation of policies in line with in-country requirements
- **Mergers and Acquisitions** – including due diligence reviews

### Indirect taxes

- VAT/GST
- Customs and global trade

### Technology

- Enterprise architecture
- IT strategy
- IT effectiveness
- IT cost reduction
- IT sourcing and procurement
- Cloud computing
- Information and analytics
- IT programme delivery



Do you want to grow or optimise?

If seeking growth through new markets, please follow the "Do you want to access new markets option"

If seeking growth through optimisation and innovation, Deloitte offers:

### Market growth strategy

#### Innovation

- Establishing new revenue streams through product innovation and development of new product/service offerings and new markets

#### Strategy

- Crafting new strategy
- Redesigning the organisation target operating model
- Optimising operations through process redesign
- Supply chain optimisation
- Radical business improvement and cost reduction
- Capital efficiency and portfolio management
- Finance transformation and CFO services

#### Human Capital

- Staff sourcing and recruitment
- Leadership impact and development
- Talent strategies
- Reward consulting
- Strategic change
- Organisation redesign and implementation
- Assessment services
- Programme management

#### Corporate Finance

- Advisory services
- Debt advisory
- Due diligence
- Valuations
- Infrastructure and capital projects

#### Risk Advisory

- Governance, Regulatory and Risk
- Data Analytics
- Technology, Assurance and Advisory
- Forensic
- Cyber Risk Services
- Legal services, including The Protection of Personal Information Act, Africa regulation, contract management

#### Tax

- **Cross Border Tax**
- **Global Business Tax** – including Tax Outsourcing and Shared Service Centres
- **Global Employment Services**
- **Indirect Tax**
- **Tax Management Consulting** – Tax Technology and Shared Service Centres
- **Government Grant Services**

#### Technology

- Enterprise architecture
- IT strategy
- IT effectiveness
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#### Business Process as a Service

- Accounting and Financial Advisory
- Supply Chain Management
- Procurement Services
- Project and Programme Management Services
- Technology & Applications Outsourcing
- Shared Services and Outsourcing Advisory

#### Deloitte Digital