

# Where big and small business meet

Brought to you by the Durban Chamber of Commerce and Industry  
In partnership with Deloitte

With the new B-BBEE Codes of Good Practice now in full effect, large enterprises are grappling to find optimal ways of complying with the legislative framework – in a way that protects and enhances their competitiveness, while realising value for their shareholders, customers, value chain partners and the host communities in which they operate.

## Chamber of Commerce Role

The Chamber presents an ideal platform for small and large business communities to synergise their needs and collectively address their common challenge, which is how to best facilitate economic activity amongst large and small enterprises.



## Deloitte Role

Through a partnership with Deloitte, the Chamber has developed an Enterprise Development offering to help large enterprises develop best-fit enterprise development programmes and facilitate the matching of suitable enterprise development candidates to the correct supplier development opportunities.



## Benefits for both large and small enterprises

### Large enterprises

#### Current state review

- Enterprises can focus on their core businesses, while the Chamber will train and qualify candidates
- This ensures that enterprises only deal with credible candidates

#### Match candidates

- Screening of qualified candidates
- Provides access to a large pool of Enterprise Development candidates

#### Enterprise Development Management

- Identify Enterprise Development opportunities
- Peer benchmarking
- Establish a long-term plan for the execution of sustainable Enterprise Development and Skills Development programmes

#### Sustain

- Assist with integrating qualified candidates into the enterprise's supply chain
- Continues mentorship and training to sustain developed suppliers

### Small enterprises

#### Training and mentorship

- Training that is applicable to the skills and capabilities required by small enterprises
- Regular group and one-on-one mentorship sessions

#### Incubate

- Access to an incubation hub: A facility with desks, meeting rooms, telephone and internet services
- Access to back-office services, such as: Payroll, Tax, Accounting and Marketing

#### Network

- Talks with industry advisors
- Local and international industry tours
- Buyer conferences, forums and seminars

#### Funding

- Support in developing feasible business plans
- Assist in identifying and obtaining a source of funding

### Key contacts

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