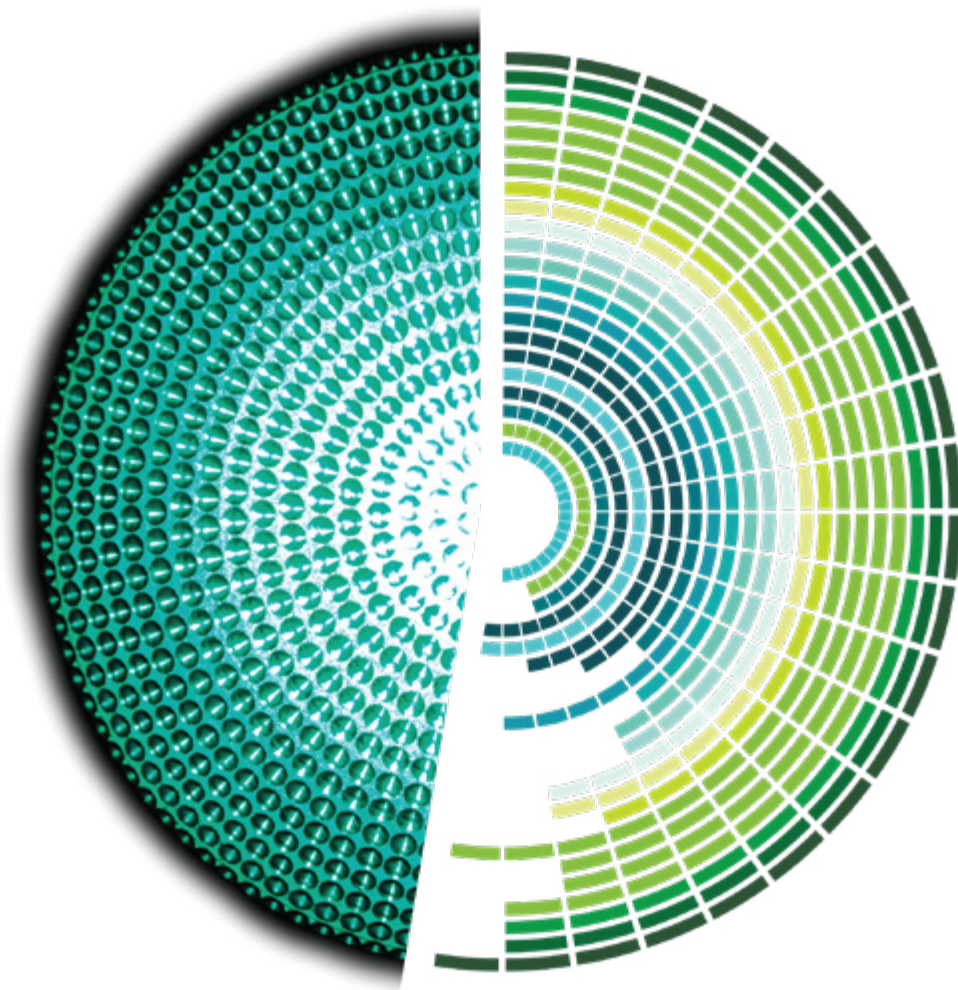


Deloitte.
Private



Unleashing the potential of private businesses
in Africa with insightful solutions

Deloitte Private offers a comprehensive range of services geared towards family owned businesses, SMEs, large private companies and high-net-worth individuals in Africa. Our experienced team of specialists help them address the complex and unique challenges they face throughout their business life-cycle, while creating opportunities for growth and innovation.

“Africa’s economy is both vibrant and complicated but continues to show steady growth. At Deloitte, we understand the important role that private companies play in this market and are committed to offering our clients world-class services to ensure they fulfil their enormous potential.”

Mabel Ndawula

Leader, Deloitte Private in Africa



Understanding what drives your business

The very nature of family businesses means that they face very specific challenges. Deloitte Private specialises in offering bespoke solutions that allow family business to not only navigate through these challenges but also capitalise on the unique assets that helped make them successful. Our approach is always to consider the family, their ownership and their enterprising activities in parallel. We take the time to understand a family’s enterprise and their unique individual culture, dynamic and objectives. In addition, we take into account the family drivers and influences, which are very often as important as commercial and financial considerations.



Distinctive services designed for family businesses

Our services include, among others, family enterprise succession planning, family office set-up and creation, next generation leadership development, and family governance creation and review.



Flexible offerings for dynamic SMEs

Deloitte Private offers SMEs and other privately-owned enterprises a single-point of access to a broad range of cost-effective products, including cloud-based services; managed services; corporate, payroll and tax support; as well as value-added services that meet each client's unique requirements.



Tech solutions that power growth

When it comes to innovative start-ups and the resultant transformation in industries, our teams combine the technical expertise of our network of specialists with cutting-edge technology solutions. These solutions help to support the growth challenges of these fast-growing businesses at every business lifecycle stage.



Your goals, our guidance

At Deloitte Private we realise that private companies face a range of challenges that affect not only the success of the business enterprise but also the professional and personal goals of their owners. We provide insightful advice and expert guidance to meet the challenges of driving growth through international expansion or mergers and acquisitions (M&A); realising value through exit strategies or succession planning - all when you need it most.

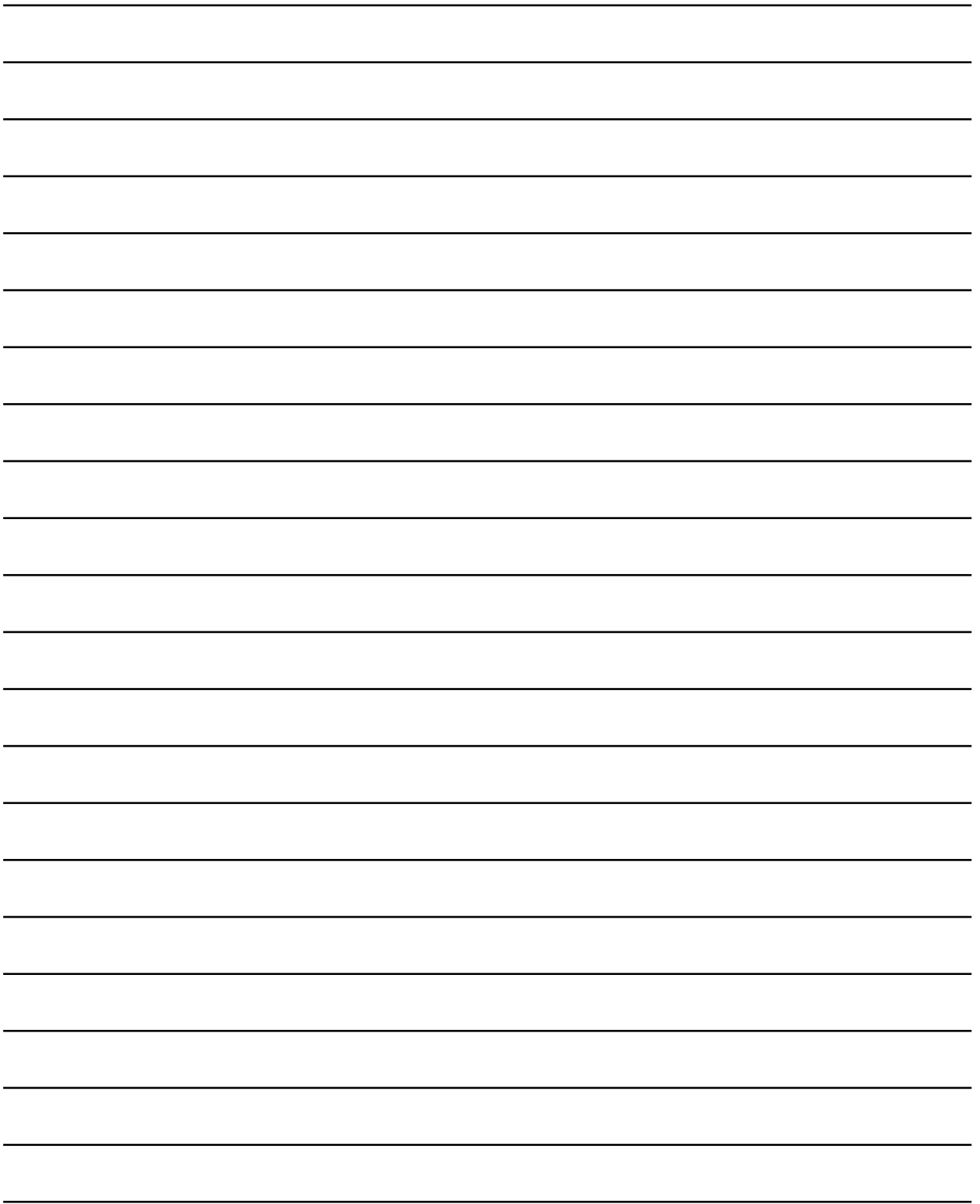


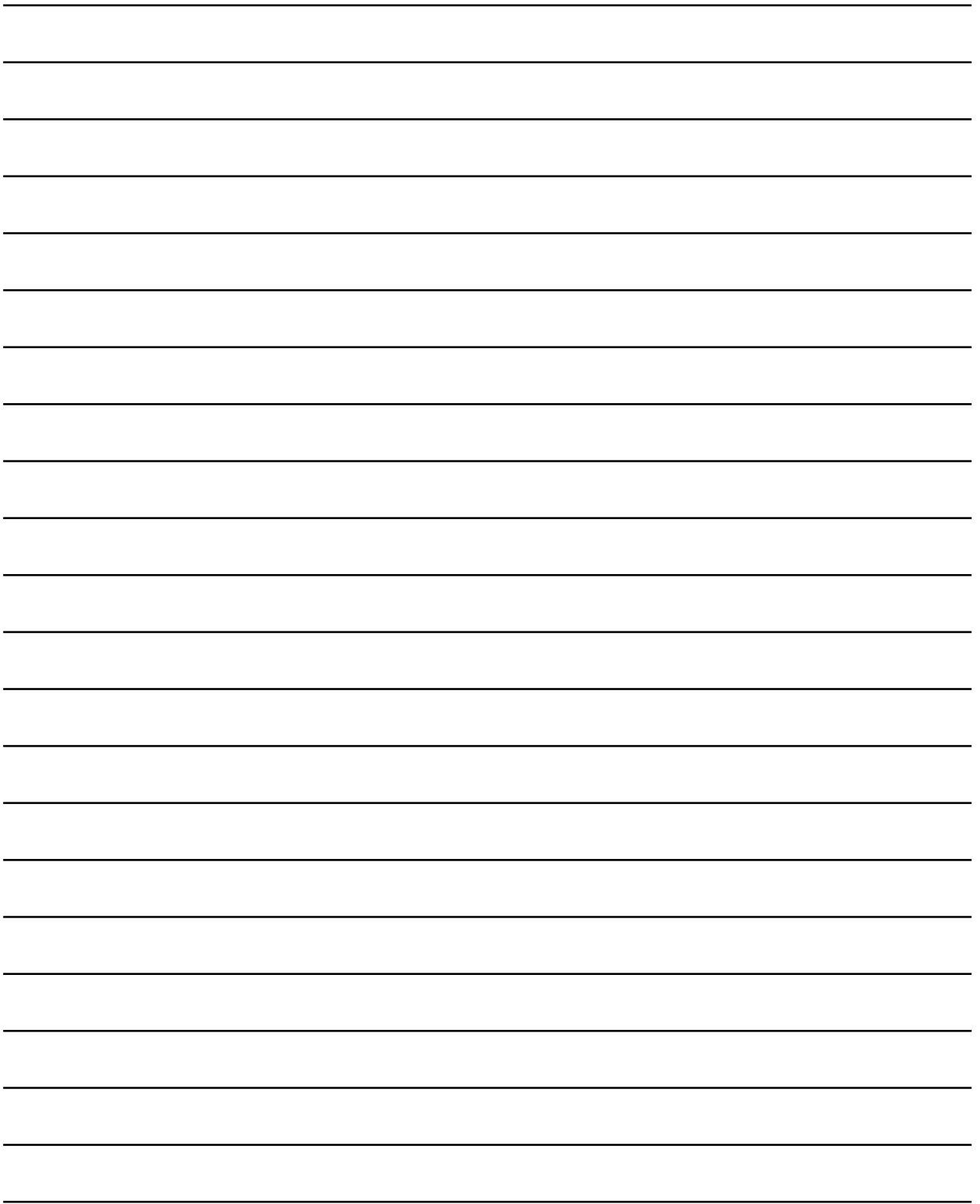
Dynamic demands require dynamic solutions

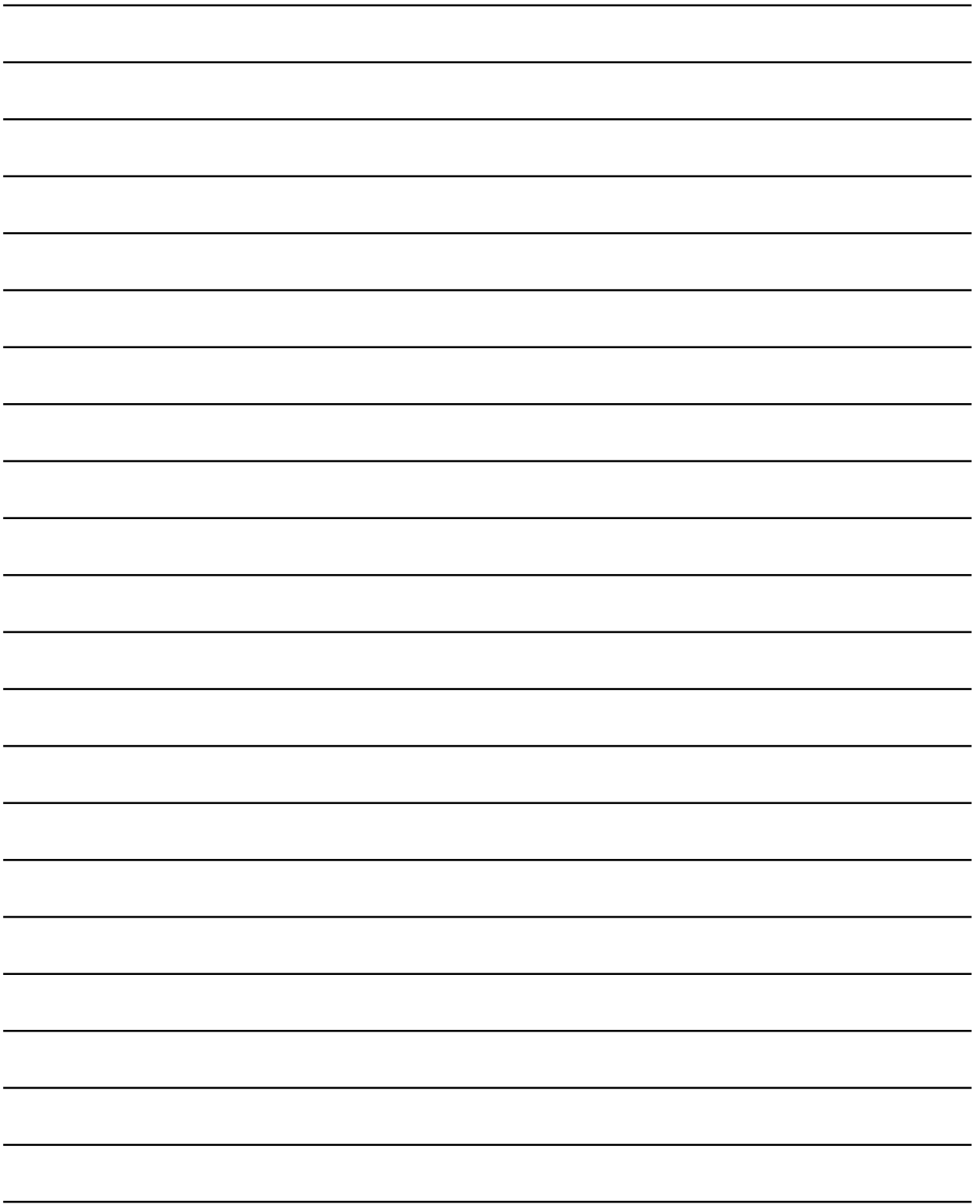
High-net-worth individuals more often than not have a variety of concerns. These can be complicated by family demands, international issues, and other matters that are different for each individual. Our multi-disciplinary private wealth and family office team has extensive experience in working with wealthy individuals, families and their family offices to achieve their objectives, implement their wealth strategies globally, and establish long-term structures fit for the future. We provide expertise in navigating major decisions and transactions ranging from significant personal investments and succession planning to governance.

Deloitte Private covers services that enable business success, such as:

- **Governance, Tax & Legal, Technology and Risk & Compliance** advice to facilitate the adoption of best business practices at the core of our clients' operations.
- **Growth & Capital Transactions, Innovation, Financial Health & Operational Excellence and Transition** advisory services focus on driving the success of Private businesses and their future growth ambitions.
- **Talent and Leadership** advisory cuts across all facets of our services.
- **Easy Deloitte** is an accurate and cost-effective accounting software solution designed to suit the needs of dynamic SMEs by offering real-time financial performance insights and analysis, as well as a dedicated advisor to provide the tools and guidance needed to seamlessly manage a private company.







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