



Gaining Medicaid insurance coverage may help bring down emergency room use for nonemergency reasons

EMERGENCY ROOM (ER) USE is driven by many factors; among them are perceived need for urgent care, severity of the medical condition, availability and accessibility of ERs and other ambulatory care, and physician referrals to ERs. Studies suggest that some uninsured individuals—who may lack access to alternative care settings—use ERs for nonemergency conditions.¹ Our analysis of the National Health Interview Survey (NHIS) data finds that once people go from being uninsured to having Medicaid coverage, the pattern of ER use shifts, with a much lower percentage of people using ERs as a regular source of care.

Our analysis found that compared with insured individuals, the uninsured report that ERs are their usual place of care, likely because they have no other place to go. The uninsured are more likely to visit ERs due to a lack of access to other

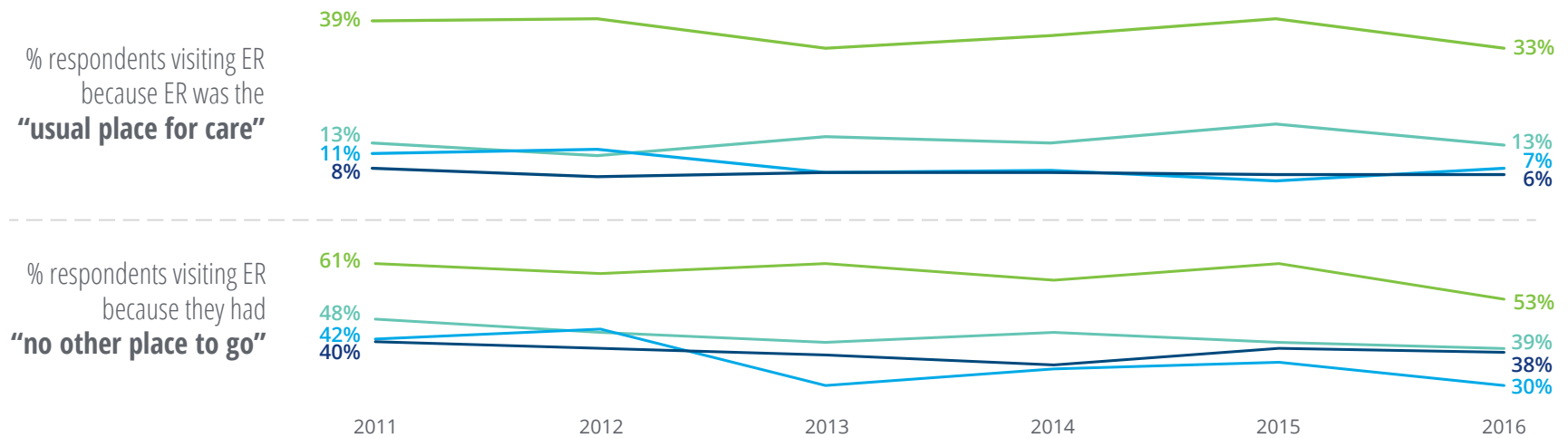
care settings. For instance, one-third of uninsured respondents who visited ERs in 2016 noted that ERs were “their usual place of care,” compared with just 13 percent of Medicaid respondents and 7 percent of Medicare respondents. Similarly, almost 53 percent of uninsured respondents cited visiting ERs in 2016 because “they had no other place to go,” compared with 39 percent of Medicaid and 30 percent of Medicare respondents (figure 1).

We first explored the impact of Medicaid expansions on ER utilization in the 2016 Deloitte Center for Health Solutions report *Emergency room use under the ACA: Is patient access to appropriate care settings improving?* In that report, we showed that following the first wave of Medicaid expansions in 2014, new Medicaid enrollees reported higher use of primary care facilities, and fewer new enrollees

FIGURE 1

The uninsured are more likely to visit ERs due to lack of access to other care settings

Type of insurance: — Uninsured — Medicaid — Medicare — Commercial



Note: Multiple responses allowed per respondent.

Source: Deloitte analysis based on data from National Health Interview Survey, 2011–2016.

used ERs as the usual place of care compared with the uninsured. Our findings were at the national level—separate data for Medicaid and non-Medicaid expansion states were not yet available and were based on just one year of postexpansion data.

We undertook a follow-up study to see whether utilization for nonemergency reasons continued to decline in the states that have expanded their Medicaid programs since 2015. We analyzed self-reported reasons behind ER utilization between 2010 and 2016 from restricted-access NHIS state-level data (see appendix for details). We examined trends in ER utilization by insurance type for three different state cohorts:

- **Early expansion states.** The seven states (California, Colorado, Connecticut, Washington DC, Minnesota, New Jersey, and Washington) that took advantage of a special ACA provision to partially expand their Medicaid programs between 2010 and 2012, prior to full expansion in 2014.
- **2014 expansion states.** The 20 states that expanded their Medicaid program in 2014 (Arizona, Arkansas, Delaware, Hawaii, Illinois, Iowa, Kentucky, Maryland, Massachusetts, Michigan, Nevada, New Hampshire, New Mexico, New York, North Dakota, Ohio, Oregon, Rhode Island, Vermont, and West Virginia).
- **2015–2016 expansion states.** The four states (Alaska, Indiana, Montana, and Pennsylvania) that expanded their Medicaid programs between 2015 and 2016.

As shown in figure 2, in all three state cohorts, new Medicaid enrollees—beneficiaries newly enrolled in Medicaid in that particular year—were more likely than uninsured respondents to visit an ER due to the acuity of their underlying conditions rather than due to a lack of access to other care sites. For instance, in 2014 Medicaid expansion states, 98 percent of new Medicaid enrollee respondents said they visited an ER because their condition was too serious for a physician’s

office, compared with only 54 uninsured respondents citing this reason. Similarly, only 4 percent new Medicaid enrollee respondents in the 2014 expansion states noted that ERs were “their usual place of care”—compared with over one-third of

98 percent of new Medicaid enrollee respondents said they visited an ER because their condition was too serious for a physician’s office, compared with only 54 uninsured respondents citing this reason.

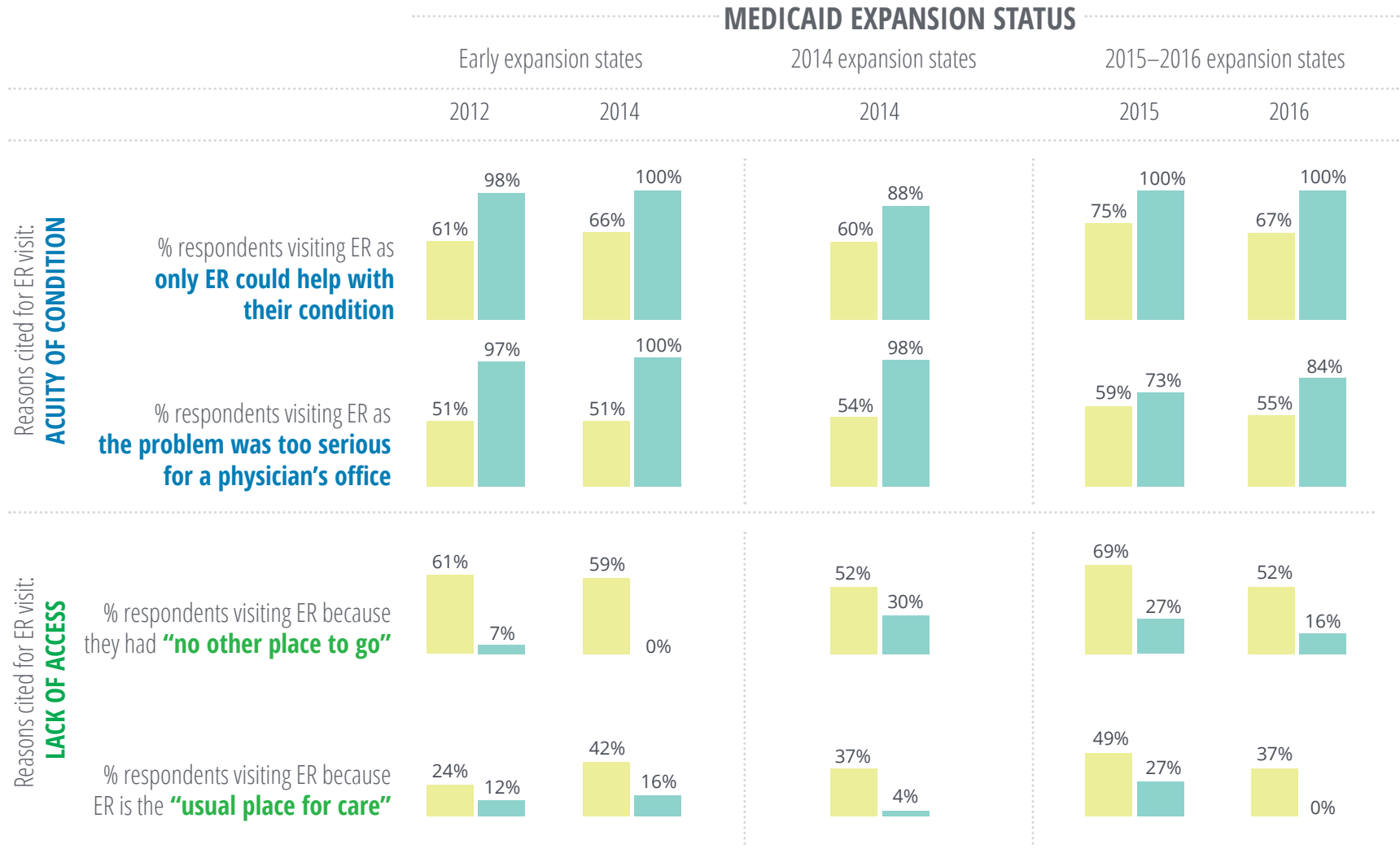
uninsured respondents citing this reason. In states that expanded their Medicaid program in 2015–2016, trends were similar. In 2016, for instance, only 16 percent of new Medicaid enrollees in these states—compared with over 52 percent of the uninsured—reported going to an ER because they had no other place to go to.

Many health care stakeholders—states,² health systems,³ and health plans⁴—have programs to encourage and incentivize Medicaid enrollees to shift their patterns of care—to see their physicians or go to other ambulatory care settings for nonemergency conditions rather than go to ERs. These initiatives are designed not only to reduce spending, but also to encourage a continuous relationship with a primary care physician, which can improve outcomes. Our research findings show that these efforts are working: Gaining Medicaid insurance coverage may help bring down ER use for nonemergency reasons. Future work might evaluate which elements of these programs and their implementation are most effective in shifting nonemergency care patterns away from emergency rooms and to alternative care settings.

FIGURE 2

New Medicaid enrollees in expansion states were less likely to visit the ER due to a lack of access, and more likely to visit the ER due to the acuity of their conditions

■ Uninsured ■ New Medicaid enrollees



* Multiple responses allowed per respondent.

Source: Deloitte analysis based on data from National Health Interview Survey, 2011–2016.

Appendix: Methodology

OUR ANALYSIS IS based on survey responses from the National Health Interview Survey (NHIS) between 2010 and 2016. The public use files of the survey provide aggregated responses at a national level. The state-level information is restricted, and was accessed through special permission and



an agreement with the National Center for Health Statistics (NCHS) to group the responses by the following state cohorts:

- **Early expansion states** (States that partially expanded their Medicaid programs before 2014): California, Colorado, Connecticut, Washington DC, Minnesota, New Jersey, and Washington
- **2014 expansion states** (States that expanded their Medicaid programs in 2014): Arizona, Arkansas, Delaware, Hawaii, Illinois, Iowa, Kentucky, Maryland, Massachusetts, Michigan, Nevada, New Hampshire, New Mexico, New York, North Dakota, Ohio, Oregon, Rhode Island, Vermont, and West Virginia
- **Late expansion states** (States that expanded their Medicaid program in 2015 or 2016): Alaska, Indiana, Montana, and Pennsylvania

Endnotes

1. National Association of Community Health Centers, "The role of health centers in lowering preventable emergency department use," July 2015; Kimberly R. Enard and Deborah M. Ganelin, "Reducing preventable emergency department utilization and costs by using community health workers as patient navigators," *Journal of healthcare management* 58, no. 6 (2013): pp. 412–28.
2. Michael Ollove, "States strive to keep Medicaid patients out of the emergency department," The Pew Charitable Trusts, February 24, 2015; US Department of Health and Human Services, "5 years later: How the Affordable Care Act is working for Washington," accessed October 25, 2018.
3. Dave Barkholz, "Sutter Health and Alameda Health redirect ER hoppers with new software," *Modern Healthcare*, June 2016; Todd Krim, *Leading trends in patient access*, American Health Connection, accessed October 25, 2018.
4. Marianne Udow-Phillips et al., "The Medicaid expansion experience in Michigan," *Health Affairs*, August 28, 2015.

About the authors

SARAH THOMAS is the managing director of the Deloitte Center for Health Solutions, part of Deloitte LLP's Life Sciences and Health Care practice. As the leader of the Center, she drives the research agenda to inform stakeholders across the health care landscape about key trends and issues facing the industry. Thomas has more than 13 years of government experience and has deep experience in public policy with a focus on Medicare payment policy. She is based in Washington, DC.

ANDREEA BALAN-COHEN, Deloitte Services LP, is a senior manager and health care research leader at the Deloitte Center for Health Solutions, where she leads global and quantitative research. Prior to joining Deloitte, Balan-Cohen was a senior health economist with the World Bank, worked in health care consulting, and was a professor at Tufts University. She holds a PhD in economics from Harvard University. Balan-Cohen is based in Arlington, Virginia.

MAULESH SHUKLA, Deloitte Services LP, is an assistant manager with the Deloitte Center for Health Solutions. For the past eight years, Shukla's research has covered a wide range of topics in the realm of health plans and hospital and health systems. His recent research has focused on health plan financial performance, patient experience and customer transformation, health care information technology, innovation, and health care reform. He holds an MBA from IBS, Hyderabad, India, and is based in Mumbai, India.

Acknowledgments

The authors would like to thank **Olive O'Rourke** for her comments and for sharing her expertise. The authors would also like to thank **Lauren Wallace** and the many others who contributed to this project. **Tiffany Schleeter** led the data analysis and **Kiran Vipparthi** contributed to data synthesis.

About the Deloitte Center for Health Solutions

The source for fresh perspectives in health care: The Deloitte Center for Health Solutions (DCHS), part of Deloitte LLP's Life Sciences and Health Care practice, looks deeper at the biggest industry issues and provides new thinking around complex challenges. Cutting-edge research and thought-provoking analysis give our clients the insights they need to see things differently and address the changing landscape. To learn more about the DCHS and our research, please visit www.deloitte.com/centerforhealthsolutions.

Contact

Sarah Thomas, MS

Managing director

Deloitte Center for Health Solutions

Deloitte Services LP


+1 202 220 2749

sarthomas@deloitte.com

Deloitte.

Insights

Sign up for Deloitte Insights updates at www.deloitte.com/insights.

 Follow @DeloitteInsight

Deloitte Insights contributors

Editorial: Ramani Moses, Abrar Khan, Rupesh Bhat, and Blythe Hurley

Creative: Molly Woodworth and Emily Moreano

Promotion: Alexandra Kawecki

Cover artwork: Jude Buffam

About Deloitte Insights

Deloitte Insights publishes original articles, reports and periodicals that provide insights for businesses, the public sector and NGOs. Our goal is to draw upon research and experience from throughout our professional services organization, and that of coauthors in academia and business, to advance the conversation on a broad spectrum of topics of interest to executives and government leaders.

Deloitte Insights is an imprint of Deloitte Development LLC.

About this publication

This publication contains general information only, and none of Deloitte Touche Tohmatsu Limited, its member firms, or its and their affiliates are, by means of this publication, rendering accounting, business, financial, investment, legal, tax, or other professional advice or services. This publication is not a substitute for such professional advice or services, nor should it be used as a basis for any decision or action that may affect your finances or your business. Before making any decision or taking any action that may affect your finances or your business, you should consult a qualified professional adviser.

None of Deloitte Touche Tohmatsu Limited, its member firms, or its and their respective affiliates shall be responsible for any loss whatsoever sustained by any person who relies on this publication.

About Deloitte

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee ("DTTL"), its network of member firms, and their related entities. DTTL and each of its member firms are legally separate and independent entities. DTTL (also referred to as "Deloitte Global") does not provide services to clients. In the United States, Deloitte refers to one or more of the US member firms of DTTL, their related entities that operate using the "Deloitte" name in the United States and their respective affiliates. Certain services may not be available to attest clients under the rules and regulations of public accounting. Please see www.deloitte.com/about to learn more about our global network of member firms.

Copyright © 2018 Deloitte Development LLC. All rights reserved.

Member of Deloitte Touche Tohmatsu Limited